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# Claims Reserving in Non-life Insurance in the Presence of Annuities

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## Abstract

Compensation for personal injury is to a large extent paid as annuities in Denmark, Sweden and Finland. This means that the claimant gets a monthly amount paid either until retirement age or until death. The actual annuity reserve is calculated based on the original annual compensation, mortality, assumptions about future indexing of the annuity and finally discounted with a relevant market rate. Since the annuities are discounted, the present reserve will never be sufficient to cover the payments on a nominal level. This creates some challenges when the annuities are part of an IBNR calculation. We will examine four ways of dealing with the annuities when estimating outstanding claims reserve, and the purpose of this project is to evaluate the pros and cons of each method. We will find that a simple adjustment will be sufficient to significantly improve the accuracy of the traditional method. In addition, three methods for calculating the reserve, Chain-Ladder, Double Chain-Ladder and the Separation Method, will be examined in this thesis with regards to how well they can cope with changing inflation and increasing number of claims.

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# 1 Introduction

An insurance is a product where a *policy holder* pays an initial sum, a *premium*, to an insurance company in return for economic protection against a future event. In case the event occurs, the policy holder can receive money in a lump sum, a stream of payments or a combination of both. A stream of fixed payments in fixed intervals is called an *annuity*. The present value of an annuity is very important to know for insurance companies since they have to be able to cover future payments. The *reserve* is the money set aside by insurance companies to cover future obligations to the policy holders. In case the interest rates and payments would never change, the present value of an annuity would be easy to calculate by a geometric series.

The actual interest rate is not fixed for the duration of the policy and this causes problems with respect to estimating the size of the reserve. This problem will be exacerbated for long lasting annuities. Four methods of coping with this problem will be explored in this thesis.

This paper will focus on annuities based on workers compensation in Denmark. It is an insurance with the purpose to compensate workers for loss of ability to earn money in the future due to injuries. When an accident occurs it is not immediately obvious how severe the accident is. The process to figure out how severely the injury will affect the worker can take a long time. This causes further uncertainty. Workers who are eligible will be compensated for many years. Therefore inflation and interest rates will severely impact the value of these claims.

The IBNR is a very significant part of the reserves. Thus, correctly estimating the IBNR becomes a very important matter. Chain Ladder, Double Chain Ladder and the Separation Method are three methods for calculating the IBNR, which will be examined in this thesis with regards to how well they can cope with changing inflation and increasing number of claims.

## 1.1 Case study of Annuity Data - Workers Compensation

As previously presented this paper focuses on annuities based on workers compensation in Denmark. Workers in Denmark can be compensated for accidents at work. This can be anything from broken glasses to severe injuries that will make a person unable to work at full capacity. For the latter, he can get a monthly payment, an annuity, which compensates for the loss of income. For policy holders in Denmark it is possible to choose a lump sum instead of an annuity. It is also common that the initial disbursement is very large. This is due to the long process to assess the injuries. When the claim finally is detected, the recipient retroactively receives all payments since the accident occurred. It would therefore be beneficial to work separately on annuities and lump sums when estimating the IBNR.

## 1.2 Limitations of the Thesis

The main issue for this thesis is how annuities should be treated in reserving methods, such as Chain Ladder, when they are subjected to changing interest rates. Four methods

for dealing with problems regarding annuities in a changing interest rate environment are explored. We are also interested in finding methods for adjusting the IBNR calculations.

Chain Ladder will be used to estimate the IBNR when exploring the methods used to deal with the annuities.

The specific type of annuity under consideration is workers compensation. This thesis will not consider the effects of mortality. The reason is that for the issued annuities, the mortality before retirement is low enough to be ignored. In the simulations, it is assumed that no kind of recovery exists. That is not the case in the real data, where the size of the payments can both increase and decrease several years after the policy holders have started receiving payments.

Payments for workers compensation are usually made on a monthly basis, but in order to simplify the model, we will work on yearly basis. The monthly payments are the same for the entire year, so it will not cause trouble. This thesis will not consider the consequences of new legislation. If politicians would decide to introduce new guidelines, this could significantly impact the amount of reserves needed to cover the costs. These types of effects are however not within the context of this thesis.

One frequently used method to simulate interest rates is by time series analysis, see Ait-Sahalia (1996). Since the purpose is to investigate how interest rates affect the IBNR, deterministic interest rates will be used in the simulations instead. That will make it easier to interpret the impact of various methods for IBNR calculations. Otherwise the results would be affected by the additional variance of the simulated interest rates. It will also be clearer how rising and falling interest rates affect the different methods. The term structure of interest rates is mainly considered to be flat.

The effects of interest rates on the RBNS will also be explored. Furthermore, three methods for estimating IBNR will be explored regarding their ability to correctly estimate the IBNR under varying interest rates. The methods to be examined are Double Chain Ladder, the Separation Method and Chain Ladder.

Initially, this study had intended to use bootstrapping of existing claims to simulate data. However, there are several problems with this method. We had access to data for 15 years. Since the claims often last longer than 15 years, the tail events cannot be covered properly. The claims are frequently adjusted, both increased and decreased, it will make the results more uncertain. Since our purpose is to examine the effects of interest rates, bootstrapping will not contribute to additional understanding. The data will instead be used to control the assumptions made for the simulations in section 3.3.

### **1.2.1 About the Data**

There is data available that contains the start date, the end date of the present payments and the cumulative payments. Considerable efforts have been devoted to identify and evaluate available data. Here are examples of complicating conditions.

Workers in Denmark who are granted workers compensation have the option to work full time. This stops the payments from the insurance company. If the worker later realizes that he is unable to work as much as he would like to, he still has the right to workers compensation. This can have the effect that a claim where no payment has been made for years still can become active several years later.



The cumulative payments were used to calculate the size of the payment for each annuity by subtracting the total amount paid for one year to the next. This number was in some cases negative.

There is a specific case when negative payments can occur. One of the insurance company's costumers has a contract where the insurance company pays a small portion of the cost of the claims. However, the insurance company has to make 100% of the first payments to the recipient. Every three months the difference is regulated. Thus, if an accident occurs and a payment is made in Q4, the majority of that payment would then be refunded by the costumer in Q1. This causes negative payments. When negative payments occurred, those annuities were removed from the data set. In 2014, the total payments were negative in about 2% of the cases.

The calculation of the size of the payments is further complicated by the fact that in Denmark it is possible to get the total annuity payment as a lump sum, rather than as a monthly payment. This will cause the estimation of the annuities to be distorted, as there are some very large payments made. The largest payment made in 2014 was over 30 times larger than the mean. The mean was almost twice the size of the median payment.

Another complication is that the claims are numbered by the accidents. Unfortunately it is not split up into components for each accident. This means that the annuity payments are combined with other payments into one sum. Therefore it is not possible to know for sure if the payments are just annuities or if there are other payments as well. It is frequently the case that there is one large payment at the start of the annuity.

As an example, table 1 shows the payments for one specific claim. During the first year, 2002, it is quite obvious that a lump sum was paid. It also looks like an adjustment in the claims was made in 2004, due to the lower amount paid in 2004 than 2003. Two additional lump sums also seem to have been paid in 2006 and 2010.

Payments										
Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Payment	100	1.75	1.64	1.67	4.81	1.76	1.82	1.88	5.54	1.99

Table 1: Example of how annuity payments can change over time on a yearly basis. The numbers represent the total size of the payments in percent relative to the first year. The first year both a lump sum and an annuity was present.

One of the main data points for this study is how long time it takes after an accident occurs until it is introduced as an annuity. Due to lack of high quality data, the earliest year it was possible to observe when the claim was introduced as an annuity and the size of the claim was 2003. This means that the study has been limited to annuities that occurred after 2002.

There are still active annuities that occurred earlier than 2002, but unfortunately they could not be used. Identifying the date when the annuity started to be considered an annuity has been a major complication.

After 2005 an annuity flag was introduced to indicate if payments are annuities or not. Still, that does not mean that the payments were separated into annuities and lump sums, just that the payment includes annuities and might include a lump sum.

### 1.2.2 Separating Annuity Payments from Lump Sums

The annuity part of the payments are the main concern of this thesis. Both annuity payments and lump sums were present in the same data. Since lump sums are less sensitive to changes in interest rates than annuities, it was necessary to separate them. Some assumptions, as reviewed below, had to be introduced. They were examined and seemed reasonable given the data.

When examining the data on monthly basis, it became apparent that the payments were not made every month. Sometimes the payments were delayed one, two or even three months. In the months following periods when no payment was made, the payments were often, but not always, increased to compensate for the lost payments. These types of larger claims were still considered part of the annuity payment. After a claim was determined, it was possible that the payments were reopened to reflect a readjustment in the claims. These readjustments were usually in the form of lump sums. Note: After getting in contact with the people responsible for the payments, it seems like the payments are made on time, but the data does not reflect this.

Assumptions:

- 1) A single annuity payment was never larger than a few hundred thousand Danish crowns per year. This was the largest payment recurring on a yearly basis.
- 2) Payments 400% larger than the median on a monthly basis are the result of a lump sum in addition to the annuities.
- 3) When both an annuity and a lump sum is paid to a policy holder, the size of the annuity part of the payment can be estimated by the median of all payments to that policy holder.
- 4) Annuities have at least four recurring identical payments. This is because the payment is supposed to be the same every month during a year.
- 5) If the payment is zero five or more months, subsequent payments are considered lump sums, unless exactly the same payment reappear for at least two consecutive months. The reason for considering payments that occur after five months of zero payments is that there are many cases where there are long periods with no payment followed by a lump sum. However, sometimes payments may restart after a long period without any payments. To distinguish the cases when there are two subsequent lump sums from the cases when the annuities have restarted, two identical payments are required.

Lump sums were replaced by the median payment for the annuity. This may seem inappropriate since the replacement was then implicitly depending on the when the duration first started. However, when considering the impact this had on the yearly payments, the difference were minuscule compared to what would have been the case if it had been replaced by the correct annuity.

Since the data kept annuities and lump payments in the same file, the annuities were marked with a specific flag in 2005 to differentiate them from other claims. A new problem arose when claims in the data set frequently had an annuity flag in spite of not

having recurring payments. Of the unique claims with an annuity flag, more than 33% had only one payment. In this thesis, payments are not considered as annuities if less than four identical payments were made. Therefore those claims have been ignored. Of the remaining claims, 45% had at least twelve identical payments.

In 2015 the present mean duration of the annuities is about 26.2 years from the start of each annuity. The standard deviation of this is approximately 10.3. At the time of collecting this data, the mean remaining duration for all annuities active in 2015 is 14.4 and the standard deviation is 10.2.

### 1.2.3 Estimating Inflation of the Annuities over Time

The size of the annuity payments increases every year as a consequence of inflation.

The inflation of the annuities can be estimated by selecting the annuities that have been present for the entire duration of the data. Most of the annuities were not active during the entire 13 years that we had access to. A simple method to estimate the claims inflation is to consider the annuities that were active for the entire 13 years we had access to. Only about 20% of the annuities were used to estimate the inflation. In order to get comparable and equivalent data, we had to eliminate both annuities with shorter active time than 13 years, and also annuities where the total payments were zero during one year, but later went back to normal. The payments that met these criteria could then be used to get an estimate of the inflation, by dividing the sum of the payments for each year by the previous year.

The inflation was in the range of -0.2% and 4.3%. The result is shown in table 2. The first year had to be excluded since it showed a 8.6% change, which was much higher than the other years. The reason why the first year was an anomaly was probably that the initial payment usually does not start at the beginning of a year. This will cause the annuity part of the payment during the first year to be on average 50% lower than otherwise. Therefore, annuities that first appear in 2002 will distort the increase from 2002 to 2003. Excluding the first year, the geometric mean of change of the payments for the period 2004 to 2014 was 2.79%.

2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
8.57	-0.21	4.31	1.71	3.63	2.53	2.52	3.46	1.93	2.94	1.88	0.43

Table 2: The percentage increase of the annuities.

## 2 Theory

### 2.1 Terminology

There are two types of outstanding claims to consider in order to get an accurate estimate of the reserves.

*RBNS* stands for "Reported But Not Settled". This is claims that the insurance company is aware of, but the full payment has not yet been carried out. Annuities where the payment has started but the recipient has more payments to collect are RBNS. *IBNR* stands for "Incurred But Not Reported". It can take years before accidents are reported and the injuries assessed. Often the injuries are not considered so severe that the injured person has a right to receive payments from the insurance company. If only accidents known to be severe enough to entitle the policy holder to future payments would be counted, the reserve would be much too low to cover all future cost. Therefore it is necessary to estimate accidents that have happened, but are not yet reported. It is often a long process to determine the severity of the accident. In the case of workers compensation, the accidents are often reported, but it can take several years to determine if they will require payments for an extended period. Most recorded accidents in the data will not become annuities. Despite technically being reported, these claims will be in the IBNR until the severity of the injury is known.

*IBNyR* (Incurred But Not yet Reported) stands for reserves that have occurred before the end of the year, but have not been reported by the end of the year. *IBNeR* (Incurred But Not enough Reported) refers to claims that have been reported by the end of the year, but have not yet been settled. Payments are still expected in the future (Wüthrich 2008). *IBNeR* and *RBNS* are similar concepts and can be used interchangeably when working with "paid" data (Norberg 1986).

Claims that are not yet paid will have reserves. The estimate of the amount a claim will be settled for is called a *case reserve*. Case reserves are reduced by an appropriate amount when a payment is made. By their nature, case reserves are part of the *RBNS*, see Atkinson 1989 and irmi.com.

*Undetected annuity* is used to denote claims that will become annuities, but have not yet been recorded as such. An undetected annuity can be recorded as an accident, but before it is settled that it is in fact an annuity, it will be called an undetected annuity. Annuities in the *IBNR* will be called undetected. Likewise, annuities that are confirmed to be severe enough for the policy holder to require future payments will be called *detected annuities*.

How long an annuity lasts will be called its *duration*. This should not be confused with "duration" in interest theory, where duration is used as measure of the sensitivity of a fixed income asset to changes in the interest rate. In this thesis, an annuity that lasts five years is said to have duration of five years, regardless of how the interest rate changes.

The *size* of an annuity refers to the amount paid each year.

*Workers Compensation* is a type of annuity that compensates a worker for loss of income due to an injury. When a worker gets injured, he will often be unable to work at full capacity. This will cause a loss of income. This is the type of compensation that will be considered in this thesis. Workers compensation will only last until the person retires.

## 2.2 Interest Rate Curve

So far, we have assumed that the discount rate (interest rate) only depends on the present time. Therefore the discounting rate is the same regardless of how far into the future an annuity lasts. This is not true in practice. Generally, the market accepts a lower interest rate if the time to maturity is short rather than if it is long. This is reasonable considering the compounded interest effect e.i  $(1+r)(1+r)\dots(1+r)$ .

Finanstilsynet publicizes the discount curve used in Denmark for discounting insurance liabilities. This discounting curve is updated every weekday. In addition to using an interest rate with a flat curve, we will also consider using the actual discounting curve as the interest rate. Unfortunately, the curve published by Finanstilsynet only dates back three years, but at least ten years is needed for this study. An simple alternative to produce reasonable interest rate curves is to extrapolate the curves from Finanstilsynet from a specific date. These curves will not necessarily be the exact ones used by Finanstilsynet, but they are sufficient for our purpose. This can be done by considering the following equation:

$$(1 + s_z)^z = (1 + s_x)^x (1 + r_{x,z})^{z-x} \quad (1)$$

Where  $s_z$  is the spot rate to time  $z$ , i.e. the interest rate from the present time until  $z$ , and  $r$  is the forward rate, i.e. the interest rate from  $x$  to  $z$ , see Björk 2009. This gives:

$$r_{x,z} = \left( \frac{(1 + s_z)^z}{(1 + s_x)^x} \right)^{\frac{1}{z-x}} - 1 \quad (2)$$

Future interest rates will be extrapolated from (2). In this study, the discount curve used is from 2015-01-02, as that is the first available day of the present year. This curve goes 47 years into the future. The discount rate approaches a fixed interest rate for the latter years. If it is necessary to find the discount rate for later dates, it is assumed that the discount curve equals that of the last year.

The current interest rate is very low by historical standards. When we want to consider scenarios with higher interest rates, the discount curve will be increased by a suitable factor.

The framework in Solvency II uses an "Ultimate Forward Rate", UFR. Forward rates with long time to maturity will approach the UFR, currently 4.2% (Finanstilsynet, 2015). This indicates that it might not be entirely accurate to increase the entire discount curve with a factor when higher interest rates should be considered, but it is good enough for our purposes. Interest rate theory is a much deeper concept than described here, and the interested reader can be referred to Cox, 1985.

## 2.3 Calculation of an Annuity under Fixed Interest Rate

In reality, the interest rate is never fixed. However, if the interest rate were fixed and the interest rate curve were flat, i.e. the interest rate were the same all the time, it would be easy to calculate the present value of an annuity. Insurance companies in Sweden today often assume fixed interest rates to calculate the value of the annuities. Let  $a_i$  be the

payment,  $n$  the time for the final payment and  $s_i$  the spot interest rate. Since we want to calculate the discounted payments, the present value (PV) is then calculated as in (3).

$$PV = \sum_i^n \frac{a_i}{(1 + s_i)^i} \quad (3)$$

If all  $a_i$  and  $s_i$  were identical, it can be calculated by the geometric sum, since

$$\begin{aligned} PV &= a(1 + s)^{-1} + a(1 + s)^{-2} + \dots + a(1 + s)^{-n} \\ PV(1 + s) &= a + a(1 + s)^{-1} + \dots + a(1 + s)^{1-n} \\ PV(1 + s) - PV &= a - a(1 + s)^{-n} \\ PV((1 + s) - 1) &= a(1 - (1 + s)^{-n}) \end{aligned}$$

$$PV = a \frac{1 - (1 + s)^{-n}}{s} \quad (4)$$

In practice the payment  $a$  is often increased over time to compensate for inflation. This can be compensated for by simply adjusting the interest rate,  $s$ , used to discount the annuity. This simplified method to calculate the present value of an annuity will not be allowed under Solvency II regulations, where an interest rate curve has to be used instead.

## 2.4 Estimating the IBNR

When accidents occur the policy holder will have a claim on the insurance company. How large the total claim amount will be is not known at the time of the accident. This is especially true for personal injury when the claim will be paid as an annuity over many years. Since the insurance company needs to know how large the total claim amount will be in order to properly set aside reserves to cover the future costs, there are many methods for estimating the claim. Three methods will be explored in this thesis: Chain Ladder, Double Chain Ladder and the Separation Method.

### 2.4.1 Chain Ladder Method (CLM)

Due to its simplicity, the Chain Ladder Method, (CLM), is arguably the most popular method for estimating outstanding claims, both in theory and in practice, (Wüthrich, 2008). The idea of the method is that present claims will approximately develop like past claims. This will be used to estimate the total reserve. "Exogeneous influences", such as inflation, can cause the claims to develop in a manner they did not do before, and therefore give misguided results (Taylor, 1977).

It can be assumed that the data is available on triangle form. Let the set  $\Omega = \{(i, j) : i = 1, \dots, m, j = 1, \dots, m; i + j \leq m - 1\}$  be the observable data available at a time  $m$

from the first point in the triangle. Note that  $\Omega$  can be interpreted as the upper part of a triangle. The lower part of the triangle,  $m \leq i + j \leq 2m$  is unknown at time  $m$ .

Let the cumulative paid amount be  $C_{i,j}$ , where  $i$  is the accident year and  $j$  is the development year, i.e. how many years it has been since the accident occurred. Let  $\Delta_m = \{C_{i,j} \in \Omega\}$ . The total payments in year  $i$ , paid  $j$  periods from  $i$  is then denoted  $C_{i,j}$ .

The idea is that the cumulative claims will increase as much as they have done in the past for a specific development year. Cumulative claims are assumed to be independent for different accident years  $i$ . Let the last development period, also known as ultimo, be  $J$  and furthermore let the last accident year be  $I$ . It is assumed that the claims for a specific development year is expected to increase by a fixed amount for a specific period. Then we can introduce development factors  $f_1, \dots, f_{J-1} > 0$ , such that  $E[C_{i,j}|C_{i,j-1}] = f_{j-1}C_{i,j-1}$ . Estimates for  $f_j$  can be found by:

$$\hat{f}_j = \frac{\sum_{k=1}^{I-k} C_{k,j+1}}{\sum_{k=1}^{I-k} C_{k,j}} \quad j = 1, \dots, I-1$$

In case the last development period is 4, the known elements in the claims triangle will look like table 3.

		Development year, j			
Year of origin, i		1	2	3	4
2001		$C_{1,1}$	$C_{1,2}$	$C_{1,3}$	$C_{1,4}$
2002		$C_{2,1}$	$C_{2,2}$	$C_{2,3}$	
2003		$C_{3,1}$	$C_{3,2}$		
2004		$C_{4,1}$			

Table 3: The known elements of the claims triangle.

Note that along the diagonals from the upper right to the lower left,  $i$  and  $j$  adds to the same value. This means all information that is known for a specific calendar year will be found along that diagonal.

Then  $E[C_{i,j}|C_{i,0}, C_{i,1}, C_{i,j-1}] = E[C_{i,j}|C_{i,j-1}] = f_{j-1}C_{i,j-1}$ . From this, we can conclude that given  $C_{i,j}$ , the expected final amount  $\hat{C}_{i,J}$ , is given by  $C_{i,j}\hat{f}_{i,j}\hat{f}_{i,j+1}\dots\hat{f}_{i,J-1}$ . To avoid this cumbersome notation, introduce  $F_j = f_j f_{j+1} \dots f_{J-1}$ . Thus we can fill in the blanks in table 3 and the result is shown in table 4.

		Development year, j			
Accident year, i		1	2	3	4
1		$C_{1,1}$	$C_{1,2}$	$C_{1,3}$	$C_{1,4}$
2		$C_{2,1}$	$C_{2,2}$	$C_{2,3}$	$C_{2,3}F_3$
3		$C_{3,1}$	$C_{3,2}$	$C_{3,2}f_2$	$C_{3,2}F_2$
4		$C_{4,1}$	$C_{4,1}f_1$	$C_{4,1}f_1f_2$	$C_{4,1}F_1$

Table 4: The complete claims triangle according to the Chain Ladder method.

The IBNR is the sum of the last column,  $C_{1,J} \dots C_{I,J}$ , minus the last known diagonal,  $C_{1,J} \dots C_{I,1}$ .

Chain Ladder can be performed on payments or the case reserves, see (Mack 1993). In method A), described in section 2.6.1, it is used on payments combined with case reserves. This could be an issue, as the development factors are lower when using case reserves than payments. However, we will assume that no assumptions are broken by considering case reserves combined with payments.

### 2.4.2 Separation Method

The Chain Ladder Method works best when the inflation is constant (Taylor, 2000). A changing inflation will cause the estimates to be influenced by historic, rather than the present inflation. This could cause significant problems in times with high and fluctuating inflation. As a response the Separation Method was developed in the 70s. It has the advantage over the Chain Ladder Method that it considers the inflation separately. Ideally the Separation Method would account for the problems with fluctuating inflation. See Björkwall (2011) and Taylor (2000) for further information about the Separation Method. The presentation below closely follows Björkwall (2011).

In the Separation Method, incremental claims are assumed to be the products of factors that depend on the accident year, the development year and the calendar year. As before, let  $C_{i,j}$  be the cumulative claims for accident year  $i$  and development year  $j$ .

Let  $N_i$  be the total number of claims for accident year  $i$  for all development years.

The parameter  $r_j$  determines the proportion of the payments that will occur during development year  $j$ .

$\lambda_{i+j}$  is the calendar year effect. This could for example be inflation.

It is assumed that  $E(\frac{C_{i,j}}{N_i}) = r_j \lambda_k$  and if the claims are fully paid at year  $t$ , then  $\sum_{j=0}^t r_j = 1$ . Since  $r_j$  and  $\lambda_k$  are considered independent, it is possible to consider the inflation and the development of the claims separately. The number of claims,  $N_i$ , has to be estimated by other methods outside of the Separation Method, for example Chain Ladder, with number of claims instead of the aggregated value of the claims. The estimates  $\hat{r}_j$  and  $\hat{\lambda}_k$  can be found by solving the three equations below:

$$s_{i,j} = \frac{C_{i,j}}{\hat{N}_i}$$

$$s_{k,0} + s_{k-1,1} + \dots + s_{0,k} = (\hat{r}_0 + \dots + \hat{r}_k) \hat{\lambda}_k \quad \text{for } k = 0, \dots, t$$

$$s_{0,j} + s_{1,j} + \dots + s_{t-j,j} = (\hat{\lambda}_j + \dots + \hat{\lambda}_t) \hat{r}_j \quad \text{for } j = 0, \dots, t$$

These equations have a unique solution that can be obtained recursively. The solutions



are

$$\begin{aligned}\hat{\lambda}_k &= \frac{\sum_{i=0}^k S_{i,k-i}}{1 - \sum_{j=k+1}^t \hat{r}_j} && \text{for } k = 0, \dots, t \\ \hat{r}_k &= \frac{\sum_{i=0}^{t-j} S_{i,j}}{\sum_{k=j}^t \hat{\lambda}_k} && \text{for } j = 0, \dots, t\end{aligned}$$

where  $\sum_{j=k+1}^t \hat{r}_k$  is set to zero when  $k = t$ .  $\hat{C}_{i,j}$  in the upper triangle can then be computed by

$$\hat{C}_{i,j} = \hat{N}_i \hat{r}_j \hat{\lambda}_k$$

Note that the historical triangle changes. To estimate the lower triangle, an estimate of  $\hat{\lambda}_k$  is needed for  $t + 1 \leq k \leq 2t$ , i.e. we need to estimate the future inflation for the time we are interested in. In this thesis, we will make assumptions about  $\lambda$ , but in practice it can be more suitable to extrapolate from historical data. Claims inflation, i.e. the inflation in the payments of the claims, is notoriously difficult to measure with any degree of certainty (Brickman *et al.* 2005), since it does not necessarily follow regular inflation.

### 2.4.3 Double Chain Ladder (DCL)

The description of DCL below follows Martinez Miranda (2012) closely. DCL is designed to work with payments, rather than incurred claims. The standard CLM uses data on an aggregate loss level. In DCL, we need two triangles, the aggregated payments and the number of incurred claims. As the name implies, DCL applies CLM twice, both on incurred counts and on the aggregated payments levels. By using the number of claims, as well as the total loss for the claims, more information is used to estimate the outstanding claims. That would ideally lead to better estimates. As in CLM, let the set  $\Omega = \{(i, j) : i = 1, \dots, m, j = 0, \dots, m - 1; i + j \leq m\}$  be the observable data and  $\Delta_m = \{C_{i,j} \in \Omega\}$  the total payments. Furthermore, let  $\aleph_m = \{N_{i,j} \in \Omega\}$  be the set of observable number of claims, where the total number of claims with insurance year  $i$ , reported in year  $i + j$  is denoted  $N_{i,j}$ .

The two triangles  $\aleph_m$  and  $\Delta_m$  are observed real data. The settlement delay is modeled by a stochastic component by considering the micro-level unobserved variables,  $N_{i,j,l}^{paid}$ . This is the number of future payments originating from the  $N_{i,j}$  reported claims, paid after a period  $l$ , where  $l = 0, \dots, m - 1$ .

Let  $Y_{i,j,l}^{(k)}$  be the individual settled payments from  $N_{i,j,l}^{paid}$  ( $k = 1, \dots, N_{i,j,l}^{paid}, (i, j) \in \Omega, l = 0, \dots, m - 1$ ).

The method assumes the following:

- A1)  $N_{i,j}$  are random variables. Its mean can be represented by a  $E[N_{i,j}] = \alpha_i \beta_j$ , where  $\sum_{j=0}^{m-1} \beta_j = 1$  to ensure identifiability.

A2)  $E[N_{i,j,l}^{paid} | \aleph] = N_{i,j} \tilde{\pi}_l$  is the mean of the RBNS delay variables, for  $(i, j) \in \Omega, l = 0, \dots, m - 1$

A3) When conditioning on the number of payments, the mean of the individual payments size is given by  $E[Y_{i,j,l}^{(k)} | N_{i,j,l}^{paid}] = \tilde{\mu}_l \gamma_i$

In the special case with exactly one payment per claim, A2) can be replaced by A2') and we can add A4):

A2') The number of paid claims follow a multinomial distribution, given  $N_{i,j}$ . Thus  $(N_{i,j,0}^{paid}, \dots, N_{i,j,d}^{paid}) \sim Multi(N_{i,j}; p_0, \dots, p_d)$ , where  $d$  is the maximum delay. Let  $p = (p_0, \dots, p_d)$  denote the delay probabilities. Thus  $\sum_{l=0}^d p_l = 1$  and  $0 < p_l < 1, \forall l$

A4) Assume that  $Y_{i,j,l}^{(k)}$  are independent of the counts  $N_{i,j}$

The paper by Martinez Miranda, *et. al* suggests that  $\gamma$  in A3) could be interpreted as an inflation parameter. The mean therefore depends on the payment delay and the accident year, but not the reporting delay. This means that inflation in this case is not what is usually meant by inflation, which would affect the diagonals.

For the triangle  $\aleph$ , we can obtain the first moment equalities by aggregating over the rows and columns.

$$\sum_{k=0}^{m-i} E[N_{i,k}] = \alpha_i \sum_{k=0}^{m-i} \beta_k \quad \text{for } i = 1, \dots, m \quad (5)$$

$$\sum_{k=0}^{m-j} E[N_{k,j}] = \beta_j \sum_{k=0}^{m-j} \alpha_k \quad \text{for } j = 0, \dots, m - 1 \quad (6)$$

By replacing the first moments of  $E[N_{i,j}]$  by their observed values  $N_{i,j}$ , we get the unbiased estimators of the parameters. The resulting system of equations can then be solved for  $\alpha_i$  and  $\beta_j$ . Call the resulting estimates  $\hat{\alpha}_i$  and  $\hat{\beta}_j$ . In the same manner, solve the corresponding system of equations for the  $\Delta$  triangle and call the resulting estimates  $\hat{\hat{\alpha}}_i$  and  $\hat{\hat{\beta}}_j$ . Using these parameters, estimates of  $\pi_l$  can be computed for  $l = 0, \dots, m - 1$ , by the following system of equations:

$$\hat{\hat{\beta}}_j = \sum_{l=0}^j \tilde{\beta}_{i-1} \pi_l \quad \text{for } i = 0, \dots, m - 1 \quad (7)$$

Let the solution of (7) be  $\hat{\pi}_l, l=0, \dots, m - 1$ . However, because of the requirements  $0 \leq p_l \leq 1$  and  $\sum_l p_l = 1$ ,  $\pi$  have to be adjusted, since  $\hat{\pi}$  can be negative and also sum to more than one. It is a bit odd that  $\pi$  can be negative or sum to more than one when considering that  $\pi$  is supposed to be the likelihood that payments occur. Therefore, we will adjust  $\pi$ . Martinez Miranda *et. al* suggest finding the maximum delay period,  $d$ , by counting the number of successive  $\hat{\pi} \geq 0$  such that  $\sum_{l=0}^{d-1} \hat{\pi}_l < 1 \leq \sum_{l=0}^d \hat{\pi}_l$ . The adjusted

estimates are denoted  $\hat{p}_l = \hat{\pi}_l : l = 0, \dots, d-1$  when  $\hat{\pi}_l \geq 0$  and 0 when  $\hat{\pi}_l < 0$ . Using the unadjusted parameters would lead to the same estimates as the standard CLM. This is not the case when using  $\hat{p}$ .

The mean of the distribution of the individual payments can be obtained by

$$\hat{\gamma}_i = \frac{\hat{\alpha}}{\hat{\alpha}_i \mu} \quad \text{for } i = 1, \dots, m \quad (8)$$

and

$$\hat{\mu} = \frac{\hat{\alpha}_1}{\hat{\alpha}_1} \quad (9)$$

Thus,  $\gamma$  can be interpreted as some kind of an inflation parameter. For identifiability,  $\gamma_1 = 1$ . The rest of the parameters can be found by using  $\hat{\mu}$  in equation (8). Given all these parameters, it is finally possible to estimate the reserve. For the RBNS part of the reserve, it is possible to use either the estimated or the fitted values of the number of claims. The equations below are the estimates using either the observed values, (10), or the fitted values, (11)

$$\hat{C}_{i,j}^{RBNS(1)} = \sum_{l=i-m+j}^j N_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i \quad (10)$$

$$\hat{C}_{i,j}^{RBNS(2)} = \sum_{l=i-m+j}^j \hat{N}_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i \quad (11)$$

where  $\hat{N}_{ij} = \hat{\alpha}_i \hat{\beta}_j$ . The IBNR part of the reserve can not use the actual numbers and is thus

$$\hat{C}_{i,j}^{IBNR} = \sum_{l=0}^{i-m+j-1} \hat{N}_{i,j-l} \hat{\pi}_l \hat{\mu} \hat{\gamma}_i \quad (12)$$

The total estimate of outstanding claims is  $\hat{C}_{i,j}^{RBNS} + \hat{C}_{i,j}^{IBNR}$ . When using the estimates of the number of claims, equation (11), the result is identical to the CLM.

One advantage of the DCL is that it is possible to separate outstanding claims into IBNR and RBNS. We will examine differences between DCL, CLM and the Separation Method.

## 2.5 How the Discounting Effects are Dissolved in the RBNS

The RBNS should be discounted when it is part of the reserve. This discounting could initially be large but as time passes, the discounting effect of future payments decreases. One of the issues to be explored in this thesis is how the discounting effects of RBNS are dissolved in a changing interest rate environment. Since the future payments are discounted at first, the sum of the future payments will be larger than the reserve was originally. This inflicts a ‘‘cost’’ to the reserve. How the cost is realized can be analyzed analytically. In addition, assume that there are no uncertainties in the reserves other

than the ones depending on the interest rates.

Let  $R_t^{i,disc}$  be the reserve for accident year  $i$ , calculated at time  $t$ , discounted. Likewise, let  $R_{t,j}^{i,undisc}$  be the undiscounted reserve to be paid at time  $j$  periods from  $i$ , calculated at time  $t$ . Let  $r_{a,j}$  be the interest rate at time  $a$ ,  $j$  periods in the future. Furthermore, let the payment be  $u$  and the cost be  $c$ .

$$\begin{aligned}
R_1^{i,disc} &= R_0^{i,disc} - u + c_1^i \\
R_1^{i,disc} &= \sum_{j=2}^m \frac{R_{0,j}^{i,undisc}}{(1+r_{1,j-1})^j} \\
u_{0,1}^i &= R_{0,1}^{i,undisc} \\
\sum_{j=2}^m \frac{R_{0,j}^{i,undisc}}{(1+r_{1,j-1})^{j-1}} &= \sum_{j=1}^m \frac{R_{0,j}^{i,undisc}}{(1+r_{0,j})^j} - R_{0,1}^{i,undisc} + c_1^i \\
c_1^i &= \left(1 - \frac{1}{1+r_{0,1}}\right) R_{0,1}^{i,undisc} + \sum_{j=2}^m \left(\frac{1}{(1+r_{1,j-1})^{j-1}} - \frac{1}{(1+r_{0,j})^j}\right) R_{0,j}^{i,undisc} \\
c_k^i &= \left(1 - \frac{1}{1+r_{0,k}}\right) R_{0,k}^{i,undisc} + \sum_{j=k+1}^m \left(\frac{1}{(1+r_{k,j-k})^{j-k}} - \frac{1}{(1+r_{k-1,j-k+1})^{j-k+1}}\right) R_{0,j}^{i,undisc}
\end{aligned}$$

## 2.6 Overview of the Methods of Treating Annuities in IBNR Calculations

The main topic for this thesis is to find out which values should be inserted in the methods for estimating the IBNR. We will explore four methods. Section 3.4 will have a more in depth description of how the methods were implemented.

### 2.6.1 Method A) Ignoring the Problem and then Adjusting IBNR

One major difference between Method A and the other methods described below is that in this case, the annuities are not added to the claims triangle as a single value. The idea of this method is to use the incurred loss as the basis for estimating the reserves. The incurred loss consists of two parts, the amount paid and the case reserves. As parts of the annuity are paid, the incurred loss for a particular annuity changes as the case reserve decreases and the amount paid increases.

Table 5 shows an example of how a single annuity would be inserted in a cumulative matrix in theory. In this example  $PV(d, r_t) \times s$  denotes the present value of an annuity with duration  $d$ , interest rate  $r$  at time  $t$  and  $s$  is the amount paid during one year. In the next development period, a payment is made. The incurred loss at this time is then calculated by first finding the present value of the remaining payments using the interest rate at this new point in time and then adding the number of payments that have been made. This is multiplied by  $s$ . The process is repeated until all payments have been made.

		Development year, j		
Year of origin, i	1	2	3	
	$PV(d, r_1) \times s$	$(PV(d - 1, r_2) + 1) \times s$	$(PV(d - 2, r_3) + 2) \times s$	

Table 5: Example of how an annuity would be inserted in a cumulative triangle in method A in theory. The annuity is detected in the first development year. The present year is year 3. Note how different interest rates and durations are used and that payments are made.

Chain-Ladder or some other method for estimating the reserves could then be used to find the total reserve. However, that will project the total undiscounted payments. Since the reserve should be discounted, this method will overestimate the total reserve. Therefore, we need to remove the discounting effect of the RBNS. The discounting effect is found by examining the total payments that will be done on all the known claims and subtracting the sum of the last diagonal in the cumulative triangle.

The advantage of this method is that it is easy to find the appropriate values to insert in the triangles if each claim is associated with an incurred loss amount for each year.

### 2.6.2 Method B) Pretend the Annuity is Bought

This is the standard method used in most insurance companies in Sweden today. Work with claims triangles on an incremental basis. When the annuity is determined, the present value of the annuity is calculated by the geometric sum and entered into the triangle. Table 6 shows an example of how an annuity would be inserted in a cumulative triangle in method B. The notation is the same as in the previous method. When the annuity is detected, the present value is calculated and inserted in the triangle. This value never changes, regardless of the interest rate or the payments made. Note that this example only shows a single annuity.

		Development year, j			
Year of origin, i	1	2	3	4	
	$PV(d, r_1) \times s$	$PV(d, r_1) \times s$	$PV(d, r_1) \times s$	$PV(d, r_1) \times s$	

Table 6: Example of how a single annuity would be inserted in a cumulative triangle in method B. The annuity is detected in the first development year. The present year is year 4. Note that the interest rate used is the one present at the year the annuity was detected and that there are no payments made. If a claim was detected in year 4, that claim would be discounted with  $r_4$ .

The IBNR is then calculated on basis of these valuations with some method for IBNR calculations. If the discount rate were the same all the time, this would work well. The problem is that the interest rate changes over time. Changing interest rates will cause a different interest rate to be used in the geometric sum for different years. This will cause the triangles to be affected by the interest rate active at the time of the inception of previous interest rates. In case the interest rate previously was higher than the current interest rate, this would cause the value inserted in the triangle to be lower

than appropriate and vice versa. Likewise, if the payments are adjusted for inflation, that would also affect the payments. It is possible to combine inflation and interest rate in the geometric series to get a better estimate for the final payments. Because the historical data is used to get an estimate of the payments to come, the best estimate of the present reserve would be if the interest and inflation rate would have been the same in the past as it is today. Since this is not the case, the data can be adjusted in order to get a better estimate of the current reserves. One method for adjusting this will be explored section 2.6.3. An advantage of using method B is that there is no need to keep track of previous claims. When updating a triangle, only the latest diagonal will be changed. This diagonal only depends on the current interest rate and indexing.

### 2.6.3 Correction of Method B

One of the objectives of this thesis is to see if there is a way to achieve a correction of method B, based on only what is known today. It is assumed that the available data is discounted as in method B. If complete knowledge of all the past duration for each annuity would exist, correction could be achieved by adjusting each of the policies based on the current interest rate and duration assumptions. This information can be hard to achieve. What we are looking for is a simplified way of finding approximate corrections based on only the current average duration and past interest rates. It should be possible to correct the entire history in a simple manner. The simplest approach is to assume that the average duration today is the same as the average duration in the past. By transforming the triangle to an incurred triangle, the claims in each cell has been discounted by the same interest rate. Given the interest rate today and the ones used historically, the correction factor could then be calculated by formula (13). The correction is then:

$$\frac{\text{PV}(\text{today's average duration, past interest rate})}{\text{PV}(\text{today's average duration, today's interest rate})} \quad (13)$$

The correction factor (13) could then be applied to all cells in the incurred claims triangle. This triangle can then be transformed back to a cumulative triangle. This method would work best if annuities detected in the later development years have approximately the same durations as those in the earlier development years.

### 2.6.4 Method C) Work with Undiscounted Annuities

Work as in B), but instead of discounting the future cash flow, assume that the interest rate is zero. Therefore, the undiscounted and uninflated value of the annuity should be inserted in the triangle. This is just the duration multiplied by the amount paid each year. In other words, the total payments are inserted in the matrix the first year and is never changed. Table 7 shows an example of who an annuity would be inserted in a cumulative triangle.

By using the nominal values, the historical triangle does not need to be adjusted when the interest rate or claims inflation change. Since the claims are not discounted from the start in this method, it does not distinguish between a claim that pays 1 every year for 30 years or 30 in the first year. This will be accounted for by finding a suitable correction

		Development year, j			
Year of origin, i		1	2	3	4
		$d \times s$	$d \times s$	$d \times s$	$d \times s$

Table 7: Example of how an annuity would be inserted in a cumulative triangle in method C. The annuity is detected in the first development year. The present year is year 4. Note that interest rates are not present.

factor, similar to that in 2.6.3. In this case, the correction will be done by equation (14), which calculates the proportion of the present value of all claims relative to the nominal amount. This is a reasonable approximation when everything is relatively homogeneous.

$$\frac{\sum_i PV(d_i, \text{today's interest rate}) \times s_i}{\sum_i d_i \times s_i} \quad (14)$$

The correction factor, (14), will be multiplied by the IBNR after all the IBNR is calculated in the usual manner. This leads to an estimate that is comparable to that of the other methods.

The advantage of method C is that the reserving is independent of the interest rate. It will therefore be easier to adjust the triangle according to the present interest rate in order to get an accurate reserve.

### 2.6.5 Method D) Present Interest Rate

In order to get the ideal value of the reserve, we would have to adjust everything to the present assumptions. For that purpose we need to keep all the values of the original claims undiscounted and unindexed. When the reserve is calculated, the present interest rate and indexing will be used to discount the annuities. Then keep working as in B. Table 8 shows an example of how an annuity would be inserted in a triangle in this method. It should be noted that the interest rate used is the latest interest rate. That interest rate is not known at the time the annuity was first detected. Therefore the claims triangle has to be updated every year.

		Development year, j			
Year of origin, i		1	2	3	4
		$PV(d, r_4) \times s$	$PV(d, r_4) \times s$	$PV(d, r_4) \times s$	$PV(d, r_4) \times s$

Table 8: Example of how an annuity would be inserted in a cumulative triangle in method D. The annuity is detected in the first development year. The present year is year 4. Note that the interest rate used is the present interest rate.

The differences between method D and B, is that B does not update the values inserted in the triangle. The interest rate and indexing that was present at the time the annuity was recorded will always be used for that annuity, regardless of the current state. In order to use method D, we need to keep the claims and indexing separate from the IBNR calculations.

### **2.6.6 The True Values of the Annuities**

When the data is simulated it is possible to know all future claims. This is obviously not possible in the real world. However, having access to the complete data allows us to compute the true value. In an ideal world, this is the value we would want to find in our previous methods. It is only possible to calculate in simulations when all the future claims are known. This method will be used as a reference to compare how well the other methods perform. It is done by discounting all future payments with the present interest rate.



### 3 Method

This section will describe the details of how the study was implemented. The reader who does not have an interest in knowing these details could skip this section and proceed to the results.

#### 3.1 Structuring the Data

In order to keep track of each annuity in the simulation, several parameters are needed. We need the accident year, the reported date, the expected duration for the annuity and the yearly payments. By initially assuming that the payments for each claim is one each year, the results will not be affected by the variance of the payments. The result will therefore be easier to interpret.

The data was structured in the following way: A matrix was constructed with accident year on the rows and development year on the columns. The numbers in the first matrix denoted the duration of the first annuity that was detected for a specific accident and development year. In order to include all annuities, more matrices were constructed until all annuities were represented in a system of matrices. Let the set of the matrices durations be  $D$ .

Table 9 shows an example of the structure. In the first accident year there were three accidents. One of them was detected in the first development year with duration 6, and two in the third development year with duration 7 and 11 respectively. Only one accident has been detected in accident year two. It had duration 10 and occurred in development year two. Finally, in the third development year, two accidents have been detected, both in development year 1. Their durations were 8 and 3.

		Development year							
Year of origin, i		1	2	3	Year of origin, i	1	2	3	
1		6	0	7	1	0	0	11	
2		0	10	0	2	0	0	0	
3		8	0	0	3	3	0	0	

Table 9: Example of the structure

This approach to structuring the data requires the number of matrices equal to the highest number of accidents occurred for a specific accident year and development year. This could be a problem if it required a very high number of matrices as it will require more memory to simulate. Since the number of confirmed annuities each year is not huge for the company, as of 2015 there were less than 1000 active policies, it would not be beneficial to structure the data differently. For example, the number of the matrix could indicate the duration of the specific annuity and the value inside the matrix the number of annuities with that duration. The highest number of active policies for 2015 had their accident date in 2012. This number was less than 60. The earliest incident date of a policy active in 2015 was 1966.

In order to account for different sizes of the payments, new matrices were created in the same manner as with the duration. Let the set of the new matrices be  $S$ . Each cell in

S corresponded to a cell in D. The cells in S represented the size of the claims. The total outstanding payments could then be obtained by multiplying the two sets of matrices.

When simulating the data, it is possible to get a complete set of matrices where the last development year is known for every accident year. In reality, this is not possible. Realistically,  $k$  years from the accident year, it is only possible to know what happened at development year  $k + 1$ . For the last accident year only the first development year would be known.

### 3.2 Generating Claims

For the simulations, we need to generate claims. This will be split in three parts:

- 1) Generating the number of claims for each accident year and development year.
- 2) Generating the duration for each claim.
- 3) Generating the size of the claims.

In step 1), we seek a two dimensional matrix,  $N$ , which has the number of claims for each accident and development year. The dimensions in  $N$  are corresponding to the number of years observed. Thus, if we have observed ten years,  $N$  will be a  $10 \times 10$  matrix.

We will generate the number of claims for each accident year one at a time, where one accident year denotes one row in the full matrix  $N$ . The number of claims is estimated by a Poisson distribution, where the Poisson parameter,  $\lambda_N$ , was arbitrarily set to 20.  $\lambda_N$  is the estimated number of claims that will occur for a specific accident year.

The number of claims for each development year was then generated from a Poisson distribution where  $\lambda_N$  was multiplied by the proportion of accidents that will be detected in that development year. This gives the number of claims each development year for that particular accident year. If the expected number of claims changes, the  $\lambda_N$  is then updated for the next accident year. Repeat this process until the number of claims is found for all accident years. It is reasonable to assume that proportion of the expected number of claims each development year is constant, since it will not be beneficial for the understanding of the models to assume that this it changes.

It is now time to proceed to step 2). Given the number of claims,  $N$ , we seek a three dimensional matrix,  $D$ , containing all durations. The first two dimensions in  $D$  correspond to the dimensions in  $N$ . The third dimension corresponds to the number of claims that have occurred during a specific accident and development year. Section 3.1 describes the structure in more detail.  $N_{i,j}$  claims are then simulated from a Poisson distribution and stored in  $D_{i,j,1}, \dots, D_{i,j,N_{i,j}}$  for each  $i$  and  $j$ . The duration for each claim is generated by a Poisson distribution with parameter  $\lambda_D$ , where  $\lambda_D$  is the expected duration for the claims.

Finally, we are ready to proceed to step 3). From matrix  $D$ , we can generate the size of the claims,  $S$ .  $S$  is a matrix with the same dimensions as  $D$ . Since the results are easier to interpret if the size of the claims is 1, we will sometimes let  $S$  be 1 for every entry. If the size of the claims should not be 1, the sizes of the claims are generated from a gamma distribution. It does not matter if  $S$  indicates that an annuity exists when that

is not the case, since it can be interpreted as a claim with duration of 0, which will not be included in any calculations anyway.

### 3.3 Selection of Parameters and Assumptions

In order to compare the methods, data had to be simulated. The following parameters were used to generate data.

- 1) The number of simulations was set to 10 000.
- 2) The size of the matrix was determined to be  $10 \times 10$ . This size was deemed large enough to find effects due to inflation, but not so large that it affected the computational time.
- 3) The number of claims that occurred in each cell was simulated from a Poisson distribution with parameter  $\lambda_N = 60$ .
- 4) The size of each claims was simulated from a gamma distribution with shape parameter 10 and rate parameter 1, i.e. it has the expected value 10.
- 5) Inflation affected all claims equally, i.e. the size of the claims was multiplied by the cumulative inflation.
- 6) The proportions of claims that occurred during a specific development year was set to 0.06 for the first year, 0.20 for the second, and 0.34, 0.30, 0.06, 0.04 for the third to sixth year. This is very close to the actual ratios according to the data.

Assumptions about the correlations: Given this method to generate data, there are several implicit assumptions about the correlations. Explicitly:

- A1) There is no correlation between the number of claims for an accident year or a calendar year.
- A2) There is no correlation between the number of claims and the size of the claims.
- A3) There is no correlation between the delay and the size of the claims, when the inflation effect is discounted.
- A4) The proportion of claims that occur during a specific development year relative to the accident year remains constant.

These assumptions were made to isolate the interest rate effect. A1) was introduced to study the interest rate effect in constant conditions. A2) is a reasonable assumption if all claims are independent of each other. If a large company had a huge accident which affected many workers, that might distort this assumption, but introducing such dependencies would just add variance to the results, without aiding the interpretation. A3) might seem like a "large" assumption, specifically that there is no correlation between

the size of the claim and the development year. It is easy to imagine that a severe accident would be treated differently than a small one. This assumption is however verified in the data for workers compensation used in this thesis, which gives a confidence interval of  $(-0.12; 0.03)$  for the hypothesis that the correlation is 0. A few scenarios that explore what would happen if A3) was not met is also included in order to make the results more general and applicable to other kinds of insurance.

Note: Assumption A1 is not supported by the data. There is a significant correlation between the number of claims and the calendar year. The number of claims is increasing with time. Some scenarios will explore the methods deal with increasing number of claims. In those cases, the number of claims will be assumed to change with a constant rate for each year.

Note: This way of generating data assumes that there are new accidents detected in periods 1 - 6 but nothing after that. There were a few claims reported after more than 6 years, but they were very infrequent.

Note: The inflation of the claims is assumed to affect the claims along the diagonals. This inflation is the calendar year effect. Should there be a difference in the size of the claims with different reported delay times, this is not included in this effect. No such effect was detected in the data.

The upper triangle generated this way was then subjected to the three methods for estimating the annuity reserve.

### 3.4 Detailed Description of the Implementation of the Methods

The following chapter is only recommended for the reader with a great interest in the details of how the methods were implemented and not necessary to understand the results. The reader mainly interested in the results is recommended to proceed to section 4.

Each of the methods starts by receiving three parameters. Let the duration of the claims be  $D$  and the size of the claims be  $S$ .  $S$  and  $D$  are matrices of the form described in section 3.1. Furthermore, let  $R$  be a vector with the interest rate for the observed time.  $R$  is deterministic. The values of  $R$  depend on the investigated scenario.

#### 3.4.1 Detailed Description of How Method A Was Implemented

Method A is the most computer intense method in this comparison and the hardest to implement. The idea is to perform reserving on the incurred triangle. It starts by receiving the duration of the claims,  $D$ , the size of the claims,  $S$ , and the interest rates for the observed time,  $R$ . The number of claims and the size of the claims were structured as described in section 3.1 with three dimensions,  $a$ ,  $d$ , and  $n$ , where  $a$  denoted the accident year,  $d$  denoted the development year and  $n$  the  $n$ :th claim. The interest rate was a vector with  $n$  values.

The incurred triangle consists of two parts, the paid amount and the present value of the remaining payments. Let the incurred triangle be denoted  $X$ , the paid amount  $P$  and the present value of the remaining payments  $RE$ . Then  $X = RE + P$ .

In order to calculate the present value of the remaining case reserve, it is important to find the remaining duration for all annuities after  $T$  years, where  $T$  is the number of available accident years.

The claims remaining duration for each year any annuity was active could now be calculated. This was done by adding a fourth dimension,  $t$ , to the matrix  $D$ , reflecting the years passed from the first time the claim was introduced. Let the resulting matrix be  $D'$ . The first index  $t = 1$  denoted the remaining duration at the first time the claim was reported, i.e. it is the same as  $D$ . For each subsequent  $t$ , each cell in matrix  $D'$  was reduced by 1 for every year the duration had lasted, but not less than 0. Thus for the final index in  $t$ , the duration was 10 less than it was in  $D$  for all claims, but not less than 0. Having the remaining duration for all claims allowed the computation of the present value of each claim with respect to the interest rate that was present at that time. In case the future interest rate was unknown, today's interest rate was used. Multiplying each of these present values of the duration with their respective size would then determine the present value of each claim. The resulting matrices were called  $RE''$ .  $RE''$  is then a four dimensional system of matrices. In order to get the reserve for each of the years any annuity would be active,  $RE'$ , the claims in the  $RE''$  matrices were aggregated along the  $n$  dimension to form a three dimensional system of matrices. The  $P$  matrices were calculated by first replicating the  $D$  matrices as many times as years when there were active annuities. By subtracting the remaining duration,  $D'$ , for each of the years, the total number of payments were then computed for each claim. By multiplying this value with size of the claims, the total payments for each claim and each year could be computed. The  $P'$  matrices were then computed by aggregating along the  $n$  dimension. Having obtained  $P'$  and  $RE'$ , the incurred matrices,  $X'$ , were computed by  $P' + RE'$ . Note that  $X'$  is incremental.  $X'$  will have the dimensions  $a$ ,  $d$ , and  $t$ , where  $a = 1, \dots, m$ .

We seek the cumulative two dimensional matrix  $Y$ , upon which Chain Ladder can be performed.  $Y'$  is found by:

$$Y'_{a,j} = \sum_{i=1}^j X_{a,i,j-i+1} \quad \text{where } a + j \leq m + 1 \quad \text{and } 0 \text{ otherwise} \quad (15)$$

$Y'$  is the cumulative matrix which includes the payments made and the present value of the remaining annuities in the standard structure. We now need to make sure that there always are accidents in the first development year. If there exists development years without accidents, that column has to be removed from  $Y'$ . The result is the sought matrix  $Y$ . Finally we are ready to perform Chain Ladder on  $Y$ . The resulting IBNR is called A.IBNR.undisc.

There has been concern if A.IBNR.undisc should be discounted further. To explore what the result would be if that was the case, we transform the triangle generated by the Chain Ladder method on  $Y$  to an incremental matrix and select the lower triangle of this matrix. Each diagonal in this triangle could now be discounted by the present interest rate. Adding each of the discounted cells gives the discounted result in  $A$ , called A.IBNR.disc.

We could also calculate how large the discounting effect of the RBNS is. This is done by multiplying the matrices  $S$  by  $D$  and removing the lower triangle. Select the last

diagonal. The difference between this diagonal and the last diagonal in `A.cum_known` is the discounting effect of the RBNS. Let this be called `A.disc.effect`.

Since the `A.IBNR.undisc` projects the total payments, rather than the total reserve, `A.IBNR.undisc` does not account for the discounting effect of the reserve. `A.IBNR` is obtained by removing the discounting effect, `A.disc.effect`, from `A.IBNR.undisc`.

### 3.4.2 Detailed Description of How Method B Was Implemented

Method B needs three sources of information, the duration of the claims,  $D$ , the size of the claims,  $S$ , and the interest rates,  $R$ , for all previous times when annuities were detected.  $D$  and  $S$  are three dimensional matrices and  $R$  is a vector. Due to the structure of the matrices containing the duration of the claims and the size of the claims, the accident year and the development year of each claim is known. The reason we need the interest rate for all previous times when annuities were detected is that the previous annuities will be discounted with the interest rate at their time of inception.

Start by discounting  $D$ , with the interest rate that was present at their time of inception. This will yield a new matrix with the same dimensions as  $D$  and  $S$ . Multiply the result with  $S$  and call it  $X'$ .  $X'$  is still a three dimensional matrix. The reason  $S$  is not discounted is that  $S$  is assumed to be the current value of the size of the claims. Create an aggregated two dimensional matrix,  $X$ , by aggregating all claims occurring in the same accident year and development year.  $X$  is an incurred matrix. Convert  $X$  to a cumulative matrix,  $Y$ . Since  $S$  and  $D$  include all information, even undetected accidents,  $Y$  will do so as well. Therefore we need to remove the lower part of  $Y$  and replace it with zeroes. In case there are no detected accidents in the column for the first development year the first column is removed. This should be repeated until there is at least one accident detected in the first development year. There has to be accidents detected in the first development year for CLM to find a suitable development factor. Call the result  $Y'$ . In case any of the elements in latest known diagonal is zero in  $Y'$ , this is replaced with the mean for that development year. The reason for replacing with the mean is that it gives fair estimates for the IBNR. If a small value would be used instead, say 0.1, ultimo for that accident year would not be sufficiently large. The final cumulative reserve for that accident year would then be much too small.  $Y'$  is now a matrix with zeroes on the lower triangle and the cumulative damages on the upper triangle, i.e. it is possible to use Chain Ladder to estimate the lower triangle. The resulting IBNR is sought value. Call this `B.IBNR.undisc`. There is however concern that this value is not discounted. In order to do that, take the full triangle generated by CLM and convert it to an incremental matrix,  $Z$ . Each of the diagonals in  $Z$  is then discounted with the present interest rate. Adding up the lower triangle yields the value henceforth known as `B.IBNR.disc`.

### 3.4.3 Detailed Description of How Method C Was Implemented

Since method C does not discount the annuities, the size of the claims,  $S$ , and their duration,  $D$ , could be multiplied immediately. The result was aggregated to create the  $X$  matrix. The cumulative  $Y'$  matrix was then created. The lower triangle of the  $Y'$  matrix was replaced with zeros to create  $Y$ . Chain Ladder estimation was then performed on

Y. The resulting IBNR was called C.IBNR.undisc. This result is not discounted on any level, and does therefore overstate the reserve when interest rates are positive. In order to take the discounting effects under consideration, the full triangle generated by CLM was therefore converted to an incurred matrix,  $Z$ . The lower triangle of  $Z$  was discounted with the current interest rate. Adding the discounted values of  $Z$  and multiplying by the correction factor, equation (14), yielded the discounted IBNR, called C.IBNR.

#### 3.4.4 Detailed Description of How Method D Was Implemented

Method D was implemented in exactly the same way as method B, with the exception of the initial discounting step. Method D only uses the present interest rate to discount matrix  $S$ , regardless of when the accidents were detected. The discounting is done in the same manner as in method B, but this time only the present interest rate is used. The remaining procedure does not differ from method B.

#### 3.4.5 Adjusting method B to Present Assumptions

For companies who have stored data on the  $X$  matrix in method B, it would be interesting if there were a simple way to get a result similar to the ideal solution, method D, by a simple manipulation of the  $X$  matrix. The obvious method would be to just implement method D. However, if the data is hard to access for any reason, it would be useful to have a simple method of correcting the  $X$  matrix to get the desired result. We shall explore how implementing the correction factor suggested in section 2.6.3 will affect the result. In order to use formula (13) we would need the interest rate at the time of inception for all annuities and the average duration for the annuities, both historical and present. Use formula (13) for all interest rates and apply this to the corresponding cells in the  $X$  matrix. Then proceed as in method B. The result is called B.adjusted.

#### 3.4.6 Detailed Description of How the True Value Was Calculated

Since all data about future payments are known in the simulations, it is possible to calculate the exact current value of the future annuities. Consider an annuity,  $A$ , with duration  $d$ , that will be detected at  $t + u$ . We will calculate the value of this annuity by using the present interest rate,  $i_t$ , to discount the annuity by first calculating the present value of the annuity using the geometric series sum. Adding all these present values gives us the value true.undisc, which corresponds to B.IBNR. However, the present values at a future time ( $t + u$ ) should be discounted to the present time,  $t$ . Thus, we should discount these annuities with  $(1 + i_t)^u$ . This gives us the True Value, which is the present value of the future annuities.

When assuming that all future information is known, it would be possible to use the interest rates that will be present in the future. Say the present interest rate is  $i_t$  where  $i$  is interest rate and  $t$  is the time. To calculate the present value an annuity that will be detected in the future, we will discount by the present interest rate, even if we know the correct interest rate,  $i_{t+u}$ . Using  $i_t$  would yield a value a lot closer to the values calculated by the other methods. If the interest rate present at the time the annuity is detected,  $i_{t+u}$ , would be used instead, the result would not be as interesting, since the difference

between the True Value and the other methods will almost always be a function of the interest rate at  $i_{t+u}$  compared to  $i_t$ . By using the interest rate  $i_t$  we expect on average that the other methods will underestimate the true value 50% of the time.

### 3.5 Simulation

In order to prepare the simulations, we need to determine the interest rate,  $r$ , and the number of simulations. The number of simulations is set to 10 000.

The first step in every simulation is to generate data according to the method described in section 3.2. These matrices were then subjected to the methods described in section 3.4. Each of the methods were subjected to the same data, which makes the comparisons better than if data were generated separately for each method.

The data will be  $10 \times 10$  matrices.

The correlation between the duration and the size of the claim is low, -0.057 with a p-value of 0.35 according to the data. Thus we will assume that duration and size are uncorrelated. In the simulation, we will not only assume that they are uncorrelated, but also independent. Therefore it is possible to simulate the duration and size independent separately and combine them later.



## 4 Results from the Methods

### 4.1 Results from Methods A, B, C and D

The simulation results are presented in appendix A. The methods were tested by counting the number of times the methods underestimate the IBNR relative to the True Value. If the probability is 50% to underestimate the True Value and 10 000 simulations are made, we can use an exact binomial test with a 95% confidence interval to find the number of times the methods should underestimate the true IBNR. According to the exact binomial test, a method with a 50% chance to underestimate the IBNR will underestimate the IBNR between 4901 and 5099 times in 95% of the simulations. Note that this confidence interval is not adjusted for the number of tests. A high number of tests should have a wider confidence interval.

The figures below are separated into two parts. The left part shows the difference between each method and the true value in a step graph. The right part shows a box plot with the same values.

#### 4.1.1 Results with Zero Interest Rates

The results from the simulations with zero interest rate is presented in table 11 and figure 1.

A, B, B', C and D were all equal. The difference between the True Value and the group with A, B, B', C and D was very small.

The True Value uses future information, but the other methods only use information available at the present time. The result of expected claims versus the actual claims will be similar, but not identical. Table 11 in appendix A shows that the difference between the actual and the estimated IBNR is less than 1% on average.

The fact that the results between the estimated and the True IBNR are similar indicates that the methods are correctly implemented.

All the estimated IBNR were equal when the interest rate was zero, which implies that differences between the methods in the simulations when the interest rates were not zero, were caused by interest rates.

The estimated IBNR was smaller than the True Value 4987 times in 10 000 simulations for all methods, well inside the 95% confidence interval. This indicates that all methods are suitable when the interest rate is zero.

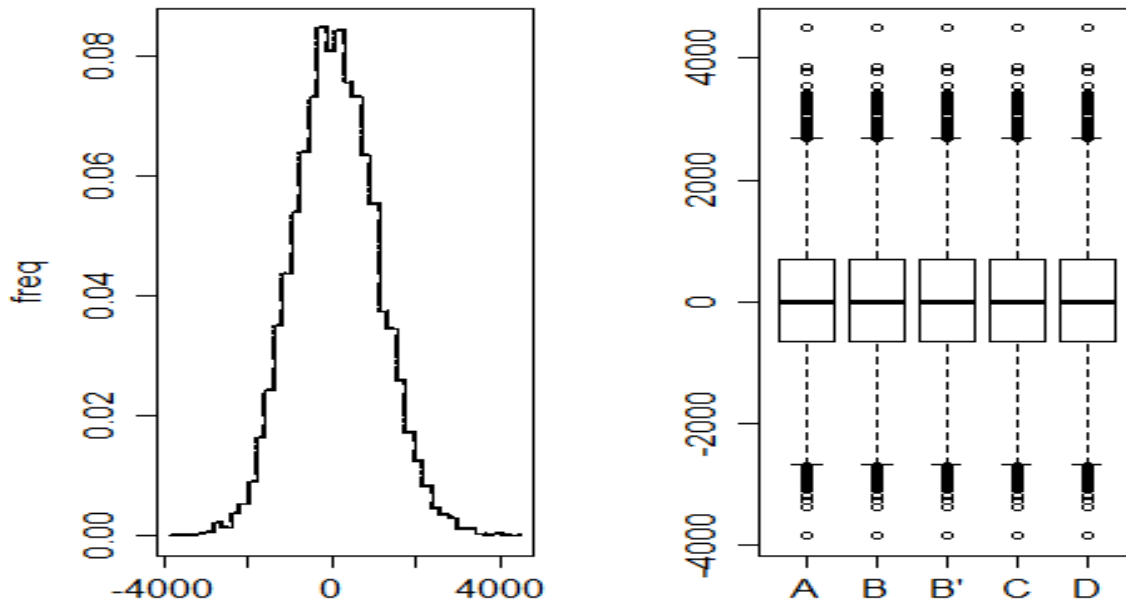


Figure 1: Results with Zero interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. When the interest rate is 0, all methods generate the same result. All lines overlap. The right graph shows a box plot of the same values for each of the methods.

#### 4.1.2 Results with Fixed Positive Interest Rates

The results from the simulations with fixed positive interest rates are presented in table 12, 13 and 14 and figure 2, 3 and 4.

When the interest rate is fixed, method B, B' and D are identical, since the present interest rate is the same as the historical interest rate. The three methods mentioned preform well under these circumstances. After 10 000 simulations, the mean of these methods are less than 1% different from the mean of the True Method. C was very close, but not identical, to the previously described methods. The four methods, B, B', C and D, slightly overestimate the IBNR in all the three cases when the interest rate was positive, but the differences are not minuscule. In all cases it is slightly more likely that the methods underestimated IBNR in a specific simulation. Both with 2% and 4% interest rate, the number of simulations that underestimated the IBNR was well inside the confidence interval, which had an upper limit of 50.99%. When the interest rate was 8% the B and D were slightly outside of the confidence interval, but remember that the confidence interval was constructed for a single test and not adjusted for the high number of tests performed here. Method C was on par with the B, B' and D.

Method A overestimated the IBNR in most cases and performed worse than all other

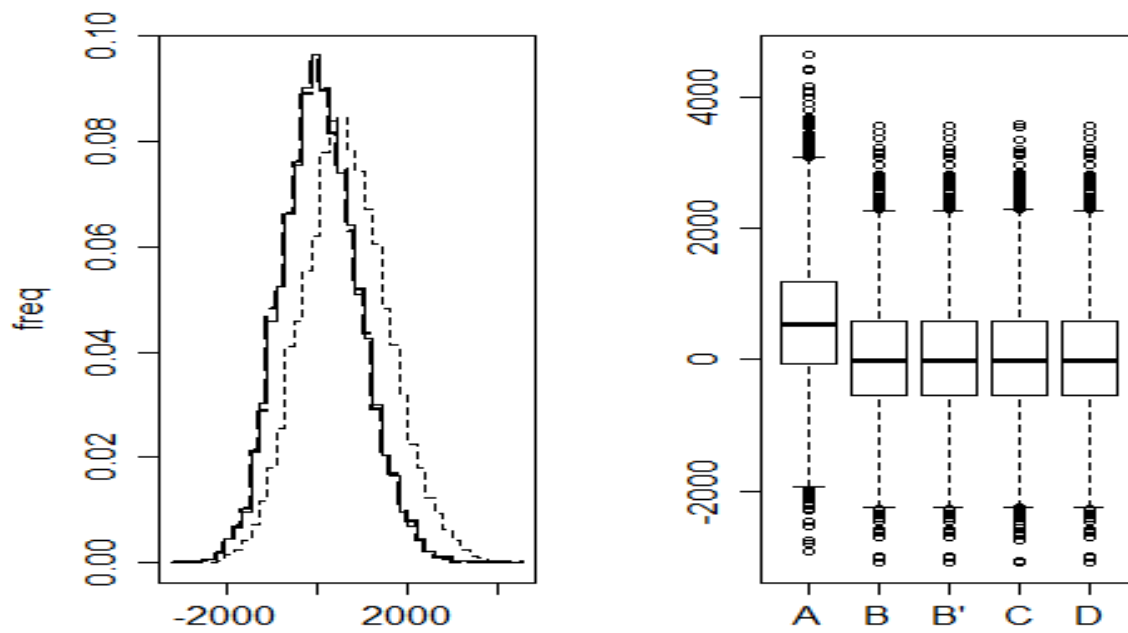


Figure 2: Results with 2% interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The weak dotted line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

methods.

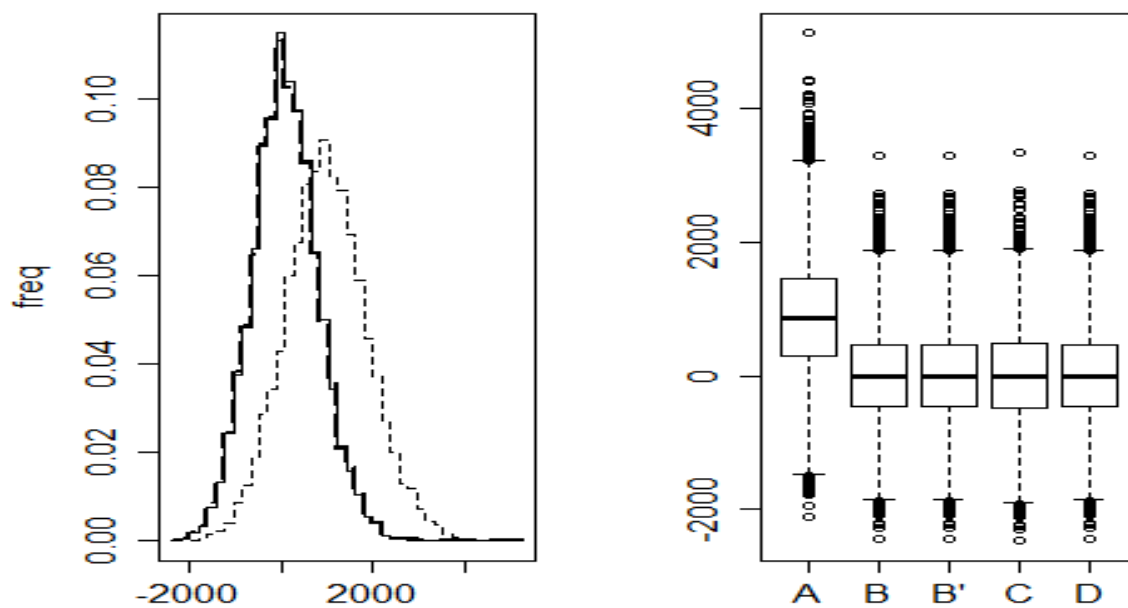


Figure 3: Results with 4% interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The weak dotted line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

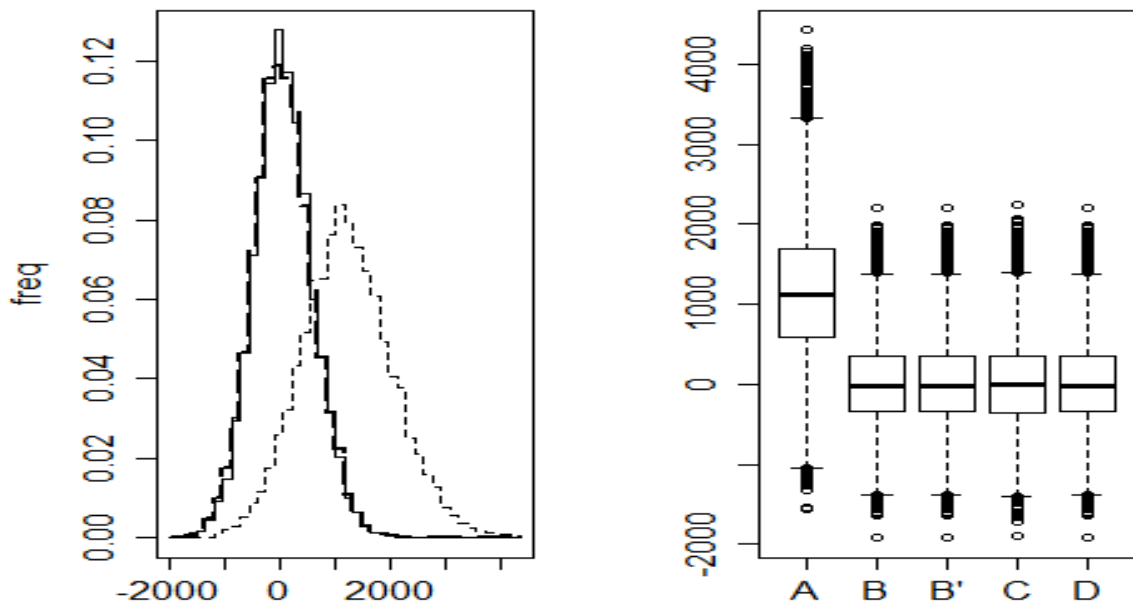


Figure 4: Results with 8% interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The weak dotted line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

### 4.1.3 Results with Fixed Negative Interest Rates

The results from the simulations with fixed negative interest rates are presented in table 15 to 17 and figures 5 to 7.

As in the previous cases with a fixed, positive interest rate, the methods B, B' and D are identical when the interest rate is fixed and negative. The effects with negative interest rates are mirroring the previous results with positive interest rates. B, B' C and D still produce good results with small errors. Method A does not change enough and will underestimate the IBNR.

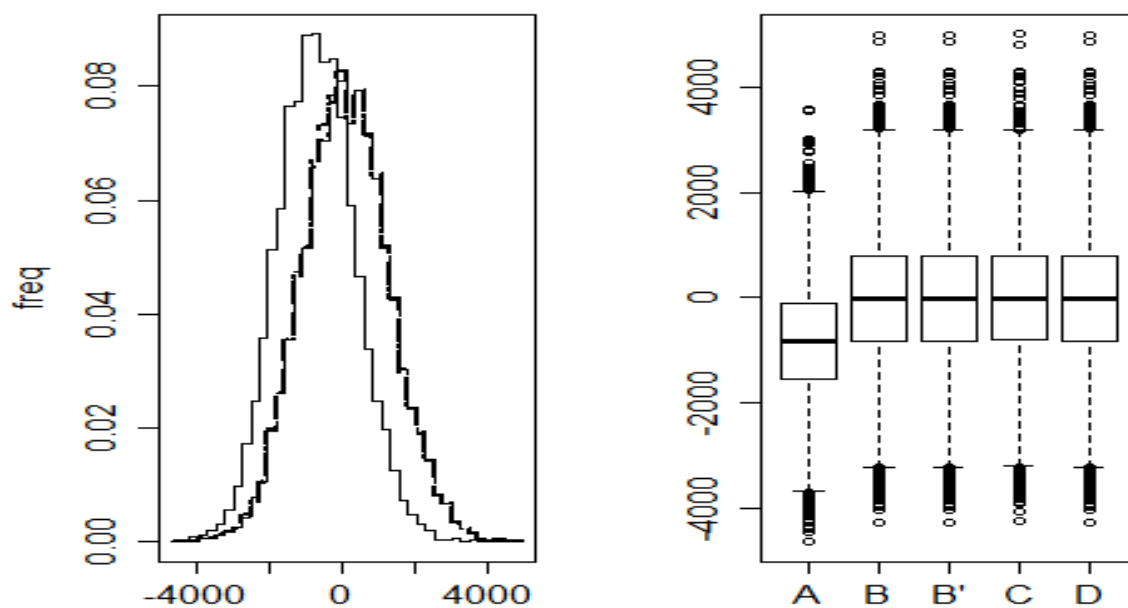


Figure 5: Results with -2% interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The solid line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

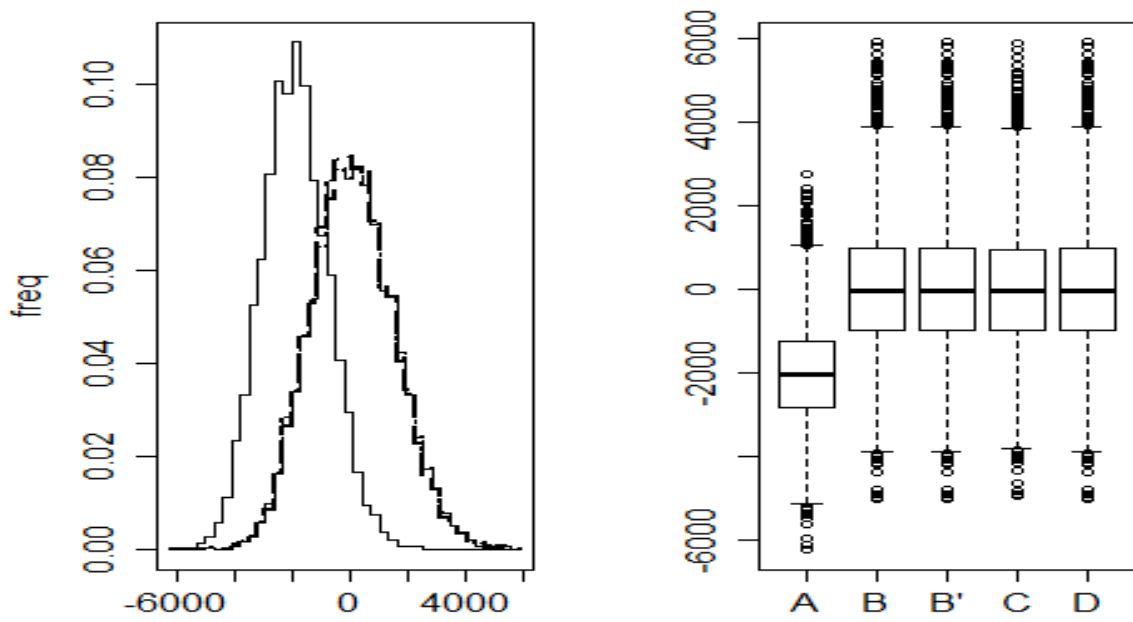


Figure 6: Results with -4% interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The solid line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

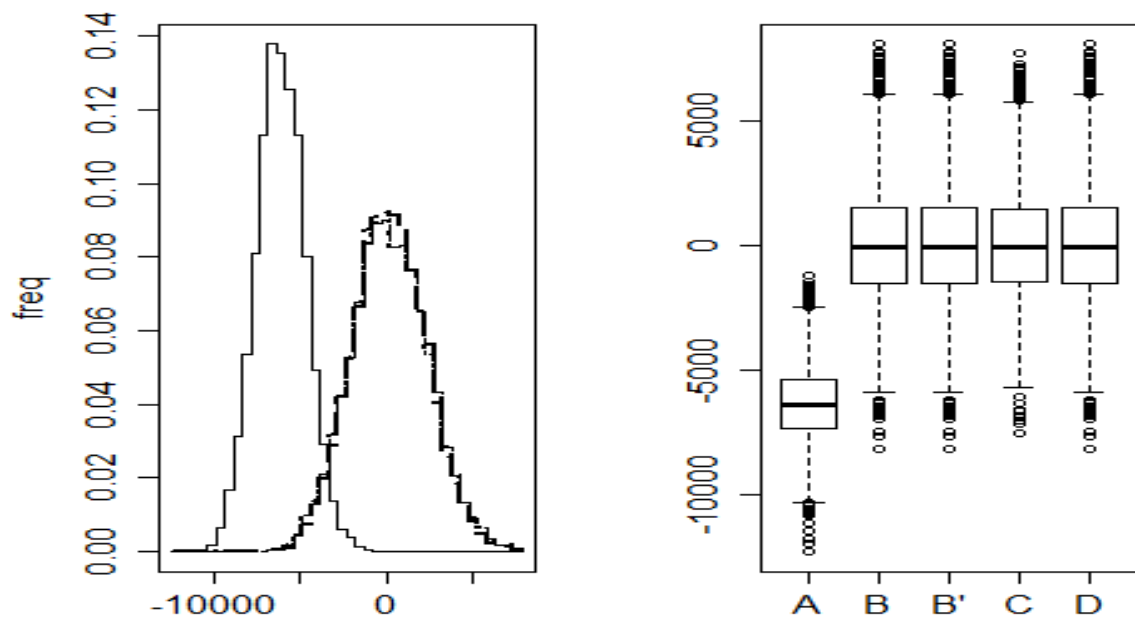


Figure 7: Results with -8% interest rates. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The solid line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.



#### 4.1.4 Results with Increasing Interest Rates

The results from the simulations with increasing interest rates are presented in table 18 to 19 and figure 8 to figure 9.

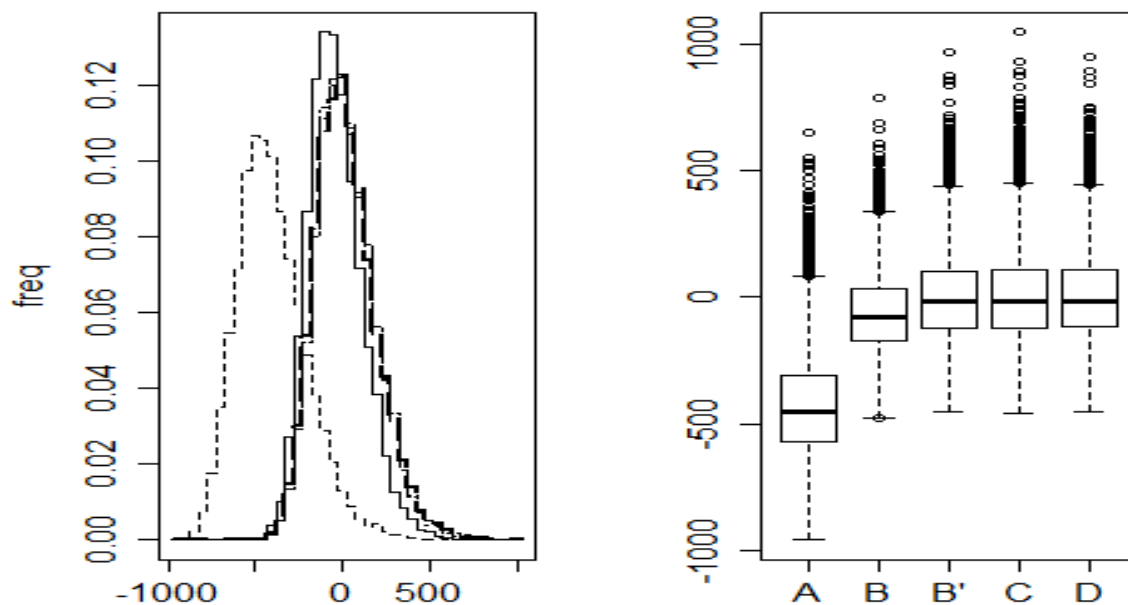


Figure 8: Results with interest rates increasing from 0% to 9%. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The dotted line represents method A and the solid line represents method B. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

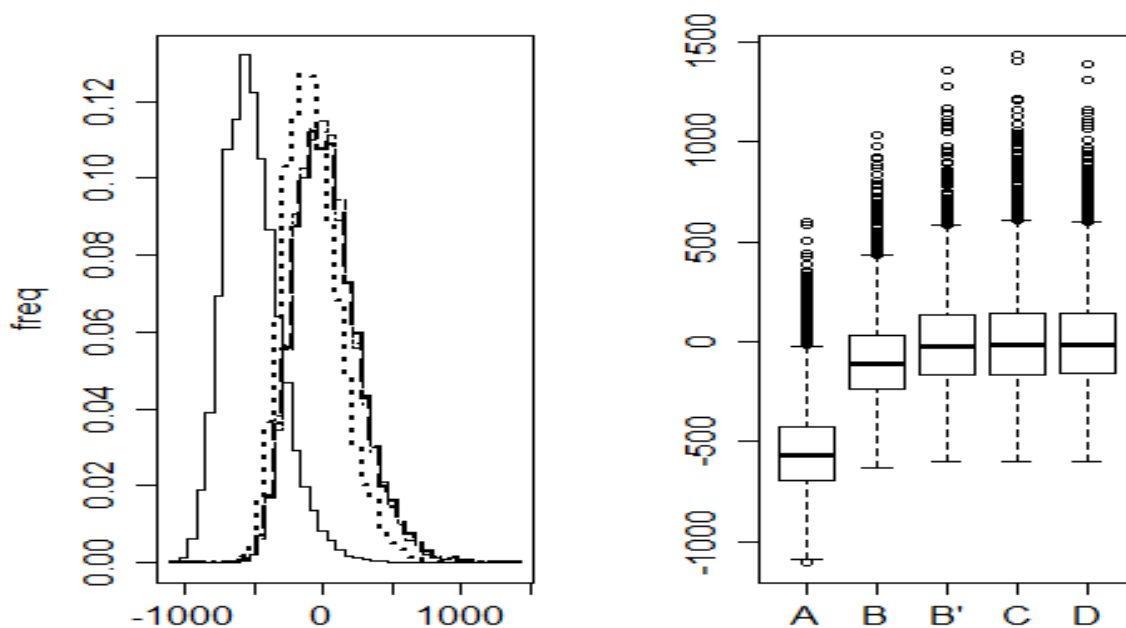


Figure 9: Results with interest rates increasing from -4% to 5%. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The solid line represents method A and the dotted line represents method B. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

When the interest rates change over time, there will be differences between method B, B' and D. Therefore we first examine the results when the interest rate increases from 0% to 9% over ten years.

The performance of method A was terrible. A underestimated the reserve by 69% when the interest rate went from 0% to 9%.

This time, method B also gave a poor estimate of the IBNR. The mean IBNR for B was 9% lower than the True Value. Method B had a mean 9% lower than the True Value and underestimated the IBNR in 6886 cases. This result is clearly significant, and method B will thus not be suitable when the interest rate increases significantly. On the other hand, B' had an estimate very similar to the True Value. However, B' underestimated the IBNR 5456 times. This is well outside the confidence interval. It is clear that the distribution is scewed. Method D performed excellent, with a mean within 1% of the True Method and a less scewed distribution than B'. C was on par with D.

When the interest rate changed from -4% to 5%, B' once again had a good result on average. However, this time 5411 estimates were below the True Value. When combining this result with the previous result when 5189 estimates were below the IBNR, it is clear that while the mean IBNR for B' is close to the True Value on average, it is slightly more

likely that it underestimates the IBNR than overestimates it.

Increasing interest rates affect the claims the following way: compared to the True Value, method A and B underestimates IBNR. The B', C and D are all very accurate.

#### 4.1.5 Results with Decreasing Interest Rates

The results from the simulations with decreasing interest rates are presented in table 20 and figure 10.

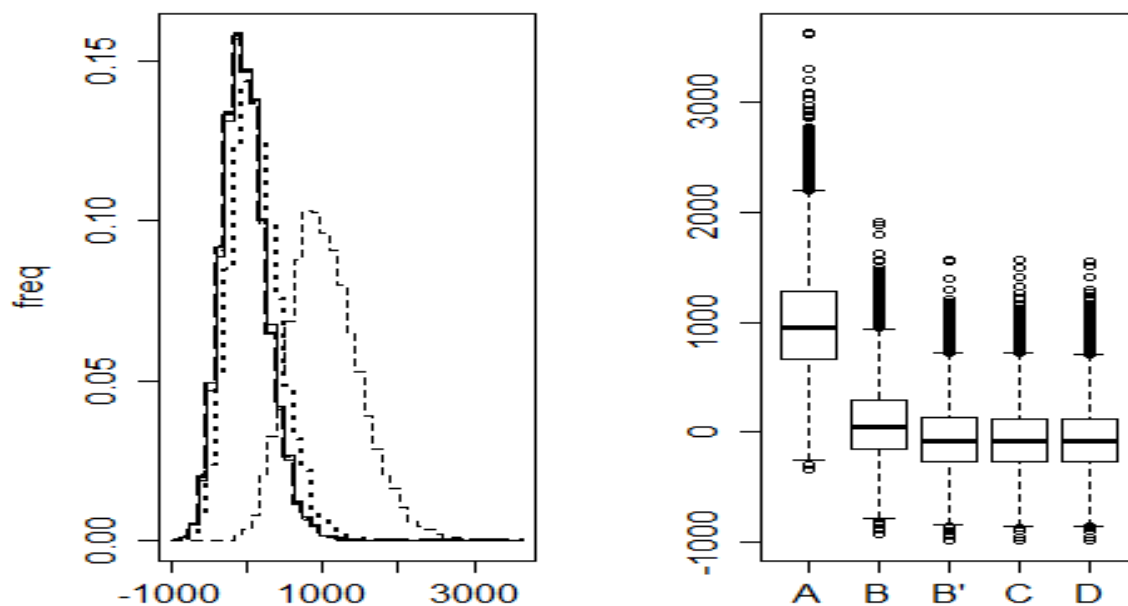


Figure 10: Results with interest rates decreasing from 10% to 1%. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The weak dotted line represents method A and the bold dotted line represents method B. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

When the interest decreased from 10% to 1%, A overestimated the inflation by 89% on average. This is an awful result. C overestimated the IBNR with 7% on average. B overestimated the IBNR by 13%, which is worse than C. The averages of both B.adjusted and D were within 1% of the average of the True IBNR.

#### 4.1.6 Results with "V-shaped" Interest Rates

The results from the simulations when the interest rate both increased and decreased are presented in table 21 to 22 and figure 11 to 12.

When the interest rates changed from 5%, down to 0% and up to 4%, the average of A was 54% lower than the average of the True IBNR. The other methods overstated the IBNR between 1% and 3% of the time.

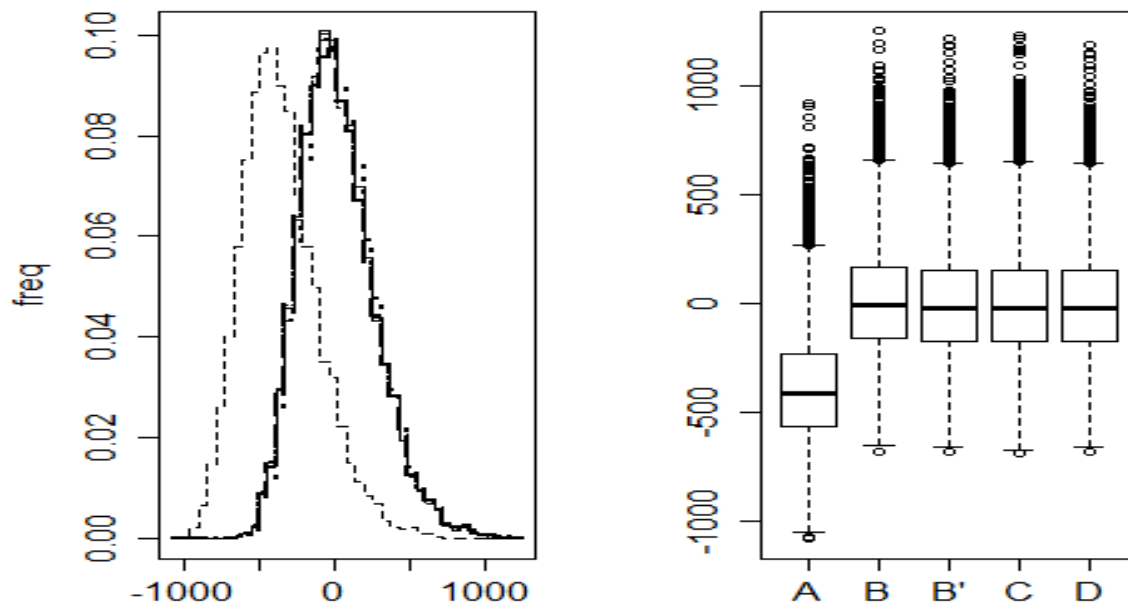


Figure 11: Results with interest rates going from 5% to 0% and up to 4%. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The dotted line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

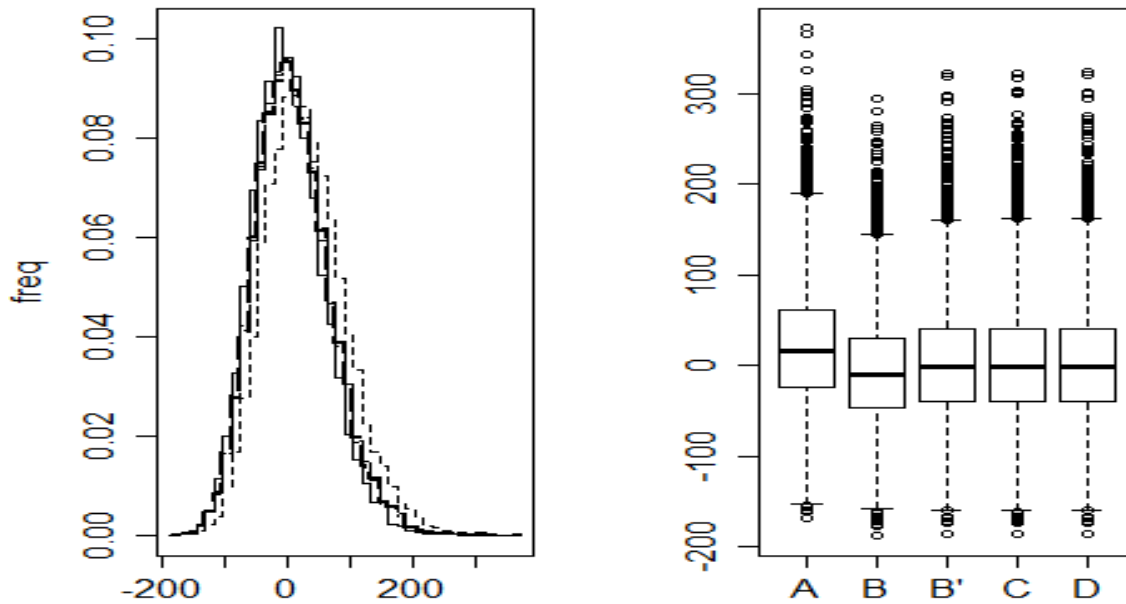


Figure 12: Results with interest rates going from 0% to 5% and down to 1%. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The dotted line represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

#### 4.1.7 Results with Increasing Number of Claims

The results from the simulations with increasing number of claims are presented in table 23 to 25 and figure 13 to 14.

To investigate how an increasing number of claims would affect the methods, a few scenarios were simulated where the number of expected claims increased by 10% YOY.

It turns out that all methods except A performed as well as when the number of claims were constant. Thus the number of claims will not affect the results of the methods, except for A. This was expected, since a 10% increase YoY would correspond to 10% larger development factors in the CLM.

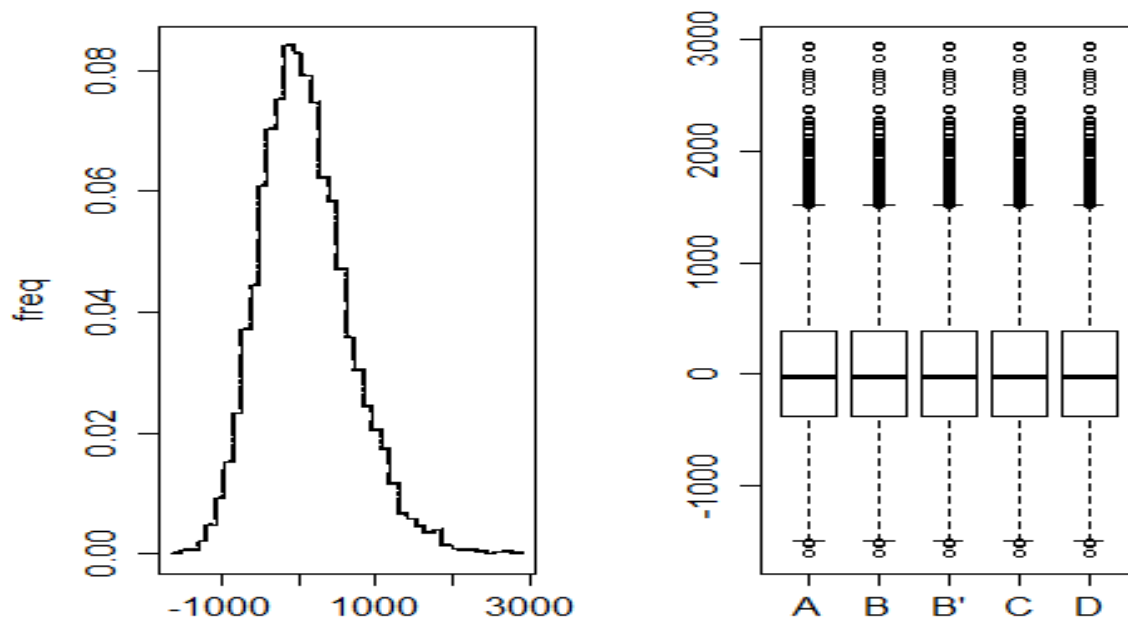


Figure 13: Results with 0% interest rates and number of claims increasing by 10% YoY. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. All lines overlap. The right graph shows a box plot of the same values for each of the methods.

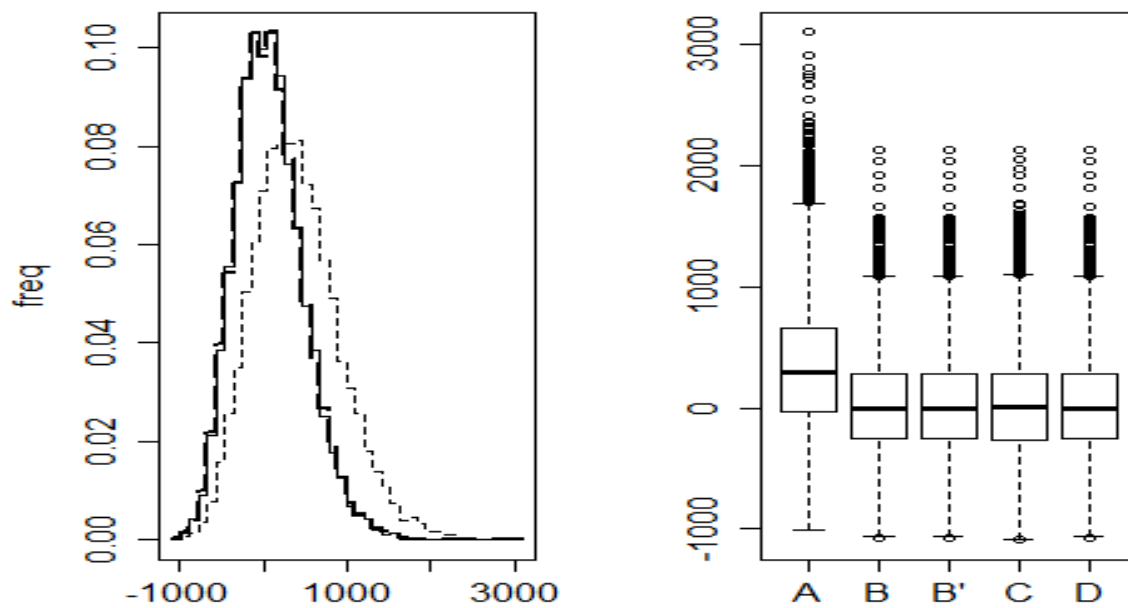


Figure 14: Results with 5% interest rates and number of claims increasing by 10% YoY. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The dotted solid represents method A. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

#### 4.1.8 Results using Interest Rate Curves

The results from the simulations when the interest rates was using the discounting rates from Finanstilsynet are presented in table 26 and figure 15. These results show that in addition to method A, method C had difficulties dealing with interest rate curves.

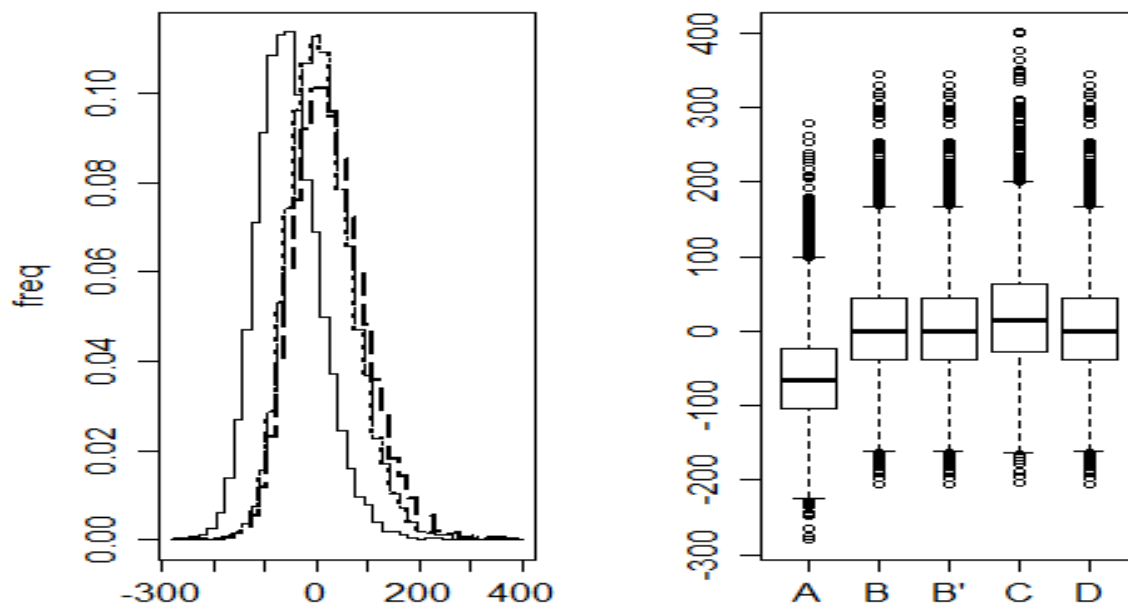


Figure 15: Results when the interest rates follows the curves extrapolated from Finanstilsynet. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The solid line represents method A. The bold dotted line represents method C. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

#### 4.1.9 Results with relaxed assumptions.

In the previous simulations we have used assumptions about the size of the claims that might be considered too restricted. Therefore we will also analyze situations two situations when interest rates are increasing from 0% to 9%. In the first case claims inserted in a later development year are significantly larger than early claims. These results are presented in table 27 and figure 16. The interest rate in this case is increasing from 0% to 9%.

We will also analyze what happens when annuities with longer duration have a larger size. These results are presented in table 28 and figure 17.

It seems like the methods can deal with the cases when later development year have a larger size, but have trouble with the case when later development years have a larger



size. The latter case is particularly hard for method C. This is due to the correction factor used in this method, which is not suited for this specific case. This can be seen in the tables, but the differences are not large enough to be seen in the figures.

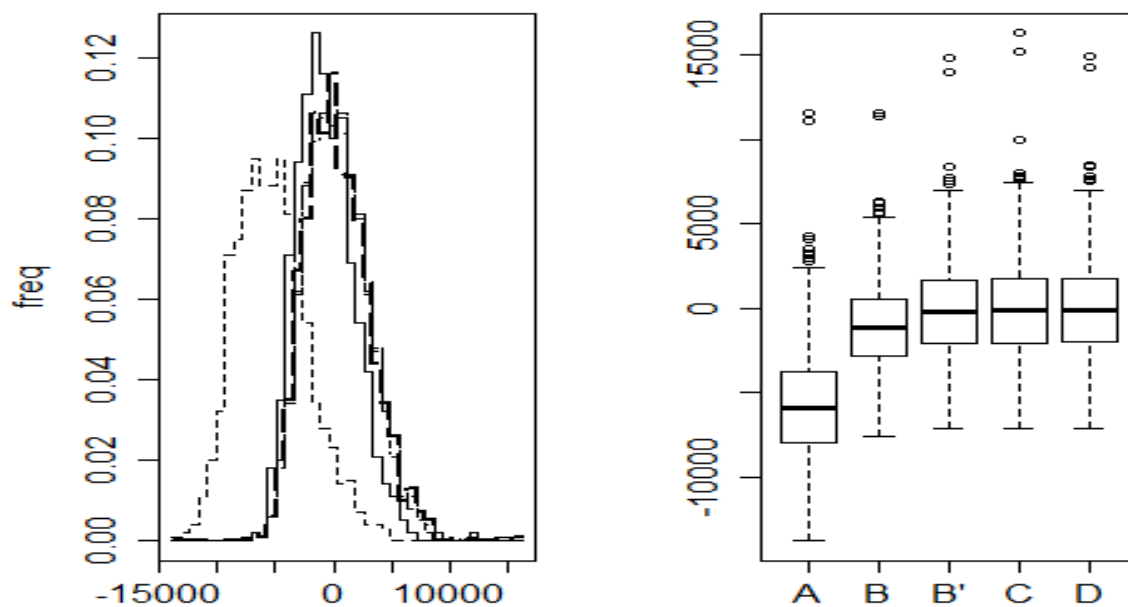


Figure 16: Results with interest rates increasing from 0% to 9% and claims size depending on development year. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The right graph shows a box plot of the same values for each of the methods.

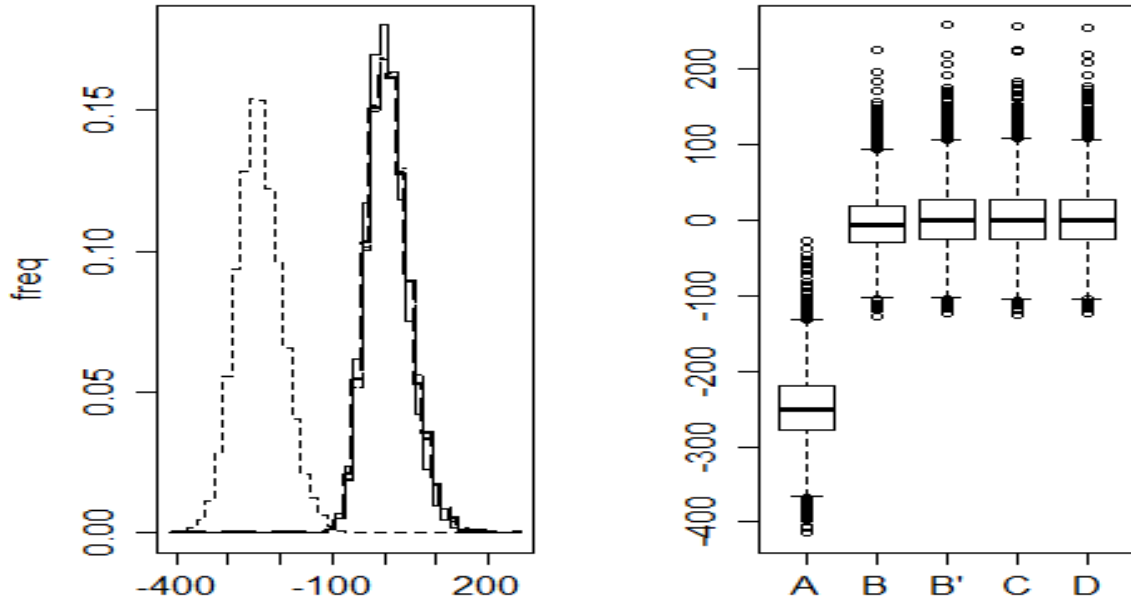


Figure 17: Results with interest rates increasing from 0% to 9% and claims size depending on claims duration. The left graph shows the distribution of the difference between the reserves estimated by the methods and the true value. The dotted line represents method A and the solid line represents method B. The other lines overlap. The right graph shows a box plot of the same values for each of the methods.

## 5 Discussion

Method A's performance was mediocre when the interest rates were constant. However, it totally fell apart when the interest rates increased or decreased. Increasing interest rates caused a very low IBNR and decreasing interest rates caused a very high IBNR. This method is clearly not suited to model the reserve.

Method C performed better than method A, and was on par with the other methods. There could be concern with regards to how well the correction factor used in C was suited, since it does not discount each claim directly, but instead discounts the total IBNR. However, the results show that there is no problem with using the nominal values and discounting total IBNR with the correction factor suggested in section 2.6.4. Without the correction, method C gives inaccurate results. It heavily overestimates the IBNR when the interest rates are positive and underestimates when interest rates are negative. With the correction factor, method C delivers satisfactory results.

When the interest rate is fixed, the results from method B, B' and D are identical. The reason is that under fixed interest rates, there are no adjustments made in B' and D. As expected, they all performed well under fixed interest rates. When the interest

rate changed, the performance of method B declined. Increasing interest rates causes B to underestimate the IBNR and vice versa. Both B' and D still did well. The difference between B' and D was very small, much smaller than the author had expected. This indicates that the correction suggested in section 2.6.3 is well suited to adjust the data to the current interest rate.

One thing to note about the number of times the methods underestimated the True IBNR is that although method B and D were well inside the confidence interval in most cases, they only underestimated the True IBNR once each in 15 simulations. This is highly significant. These methods are more likely to overestimate than underestimate the IBNR. Note that although it is more likely that the IBNR will be underestimated, the probability is only slightly more than 50%.

Method D does not seem to be a significant improvement over B'. Therefore, if a company would already have stored the data in the form used for B, the adjustment suggested in section 2.6.3 would be enough to account for the difference in interest rate.

## 5.1 Recommendations

The results with using the case reserves as basis for the IBNR calculations, as in method A, were not good. Unfortunately, we cannot recommend using this method. Despite the allure of using the easily accessible case reserves, the results from this study shows that this method is too unreliable.

Method B has the advantage for the actuary that he does not have to update the triangles with regards to new interest rates. This method is suitable when the interest rate is constant or changing very little. Its worst performance is when the interest rates are strictly increasing or decreasing for the entire period. If the interest rates are fluctuating back and forth, the changes are not that large compared to the other methods. If the data already is as in B, and the actuary is concerned about the effects of the interest rates, it is possible to make the relatively simple adjustment suggested in section 2.6.3. This will cause the effects of the change of the interest rates to be minimized.

Method C has the obvious advantage that no discounting is done in the initial step. Therefore, like in method B, there is no need to update the past claims in the triangles. The differences between the past and the present interest rates can be found by simply adjusting the IBNR directly. This should have some appeal since one does not have to redo old calculations. However, the actuary would need access to the duration of all claims in order to discount properly. This might cause problems if the actuary is working on an aggregate level when doing the reserving and has trouble retrieving that data afterwards.

Method D has the advantage that the correct discounting is used all the time. The disadvantage is that the actuary has to keep track of all previous claims on an undiscounted level and update the triangle every time the reserve should be calculated. The results with this method are good, just as one would have predicted. There are no correction factors needed in order to find the best estimate.

Table 10 summarizes the results.

	A	B	B.adj	C	D
Correction factor	No	No	Yes	Yes	No
Good estimate, constant interest rates	No	Yes	Yes	Yes	Yes
Good estimate, increasing interest rates	No	No	Yes	Yes	Yes
Adjusting historical triangles	Yes	No	Yes	No	Yes
Difficulty of implementation	High	Low	Medium	Medium	Medium

Table 10: Comparison between the methods.

## 6 Comparison between the Separation Method, CLM and DCL

This section will compare the Separation Method, CLM and DCL. The aim is to examine if there are any significant differences in the estimates for the different methods. We will examine several circumstances regarding the effects of inflation. Since the effects of inflation is the main concern for this part, some simplifications will be used to isolate the effects of inflation. For instance unlike the previous part, every claim is assumed to have exactly one payment, and homogeneous cash flow, i.e. the same number of claims is expected for every development year.

### 6.1 Generating Data for Comparison

In order to compare DCL, CLM and the Separation Method, data had to be simulated. An incurred triangle was simulated in the following steps.

- 1) The size of the matrix was determined to be 10 x 10. This size was deemed large enough to find effects due to inflation, but not so large that it affected the computational time.
- 2) The number of claims that occurred in each cell was simulated from a Poisson distribution with parameter  $\lambda = 30$ .
- 3) The size of each claim was simulated from a gamma distribution with shape parameter 10 and rate parameter 1, i.e. it has the expected value 10.
- 4) The sum of the lower triangle was counted and the value stored as the True Value. The lower triangle was then replaced by zeroes.

Assumptions about the correlations: Given this method to generate data, there are several implicit assumptions about the correlations. Explicitly:

- A1) There is no correlation between the number of claims for an accident year, a calendar year and a development year.
- A2) There is no correlation between the number of claims for any time period and the size of the claims in that time period.

A3) There is no correlation between the delay and the size of the claims, when the inflation effect is discounted.

Note: If the inflation is set to 0, the expected value the lower triangle is easy to calculate. There are 45 unknown cells. Since the cash flow is homogeneous, each cell has thirty expected claims. Each claim is expected to be of size 10. Thus the expected IBNR is  $E[\text{Size of the claim}] \times E[\text{Number of claims}] \times (\text{Number of cells}) = 10 \times 30 \times 45 = 13\,500$ .

The upper triangle generated this way was subject to the three methods, DCL, CLM and Separation Method, for estimating the reserve. The different values for each accident year will not be considered, only the total outstanding payments are taken into account. The reason for simplifying the process this way is that it is more meaningful to compare data on this level when comparing the methods. Doing it for every accident year gives much more data, but it is not clear how it would improve the comparisons. The process of generating data was then repeated 10 000 times to give an accurate estimate of the differences between the methods under different scenarios.

## 6.2 The True IBNR

Given the way the data is simulated it is possible to know the full matrix, not only the upper triangle. For any meaningful comparison between different methods the lower triangle has to be replaced with zeroes when estimating the reserve with different methods. However, the lower triangle is the ideal estimate, i.e. the result generated by a perfect method. Thus the True IBNR is just the sum the lower triangle. This differs from the True Value used to compare the annuity methods since it is not discounted. It was calculated as a reference to see how well the methods performed. The relative value of the True IBNR and the different methods could therefore be examined. A perfect result would have a relative value of 1. It would never be possible to consistently get a relative value of one, since the future claims are stochastic. However, the mean of the relative value should be close to one.

## 6.3 Results from the Simulation

The results from the simulations are presented in in tables in Appendix B. To compare the results we examine how different inflation rates affect the methods. The results for all the scenarios tested show that the three methods have a very similar result for all the tested scenarios. Appendix C presents graphs from the results of CLM, DCL and the Separation Method when the simulated true value for each simulation has been subtracted from each estimate.

### 6.3.1 Zero Inflation, Constant Number of Claims

To establish a baseline for the methods, we start by examining how the methods compare without inflation present. As shown in Appendix B and C, the three methods have very similar distributions, but the True Method stands out. As expected, the distributions all

look like normal distributions. There is very little difference between the methods with zero inflation. This indicates that they are all equally well suited for estimating IBNR when inflation is not present.

Although the methods are very similar, it should be noted that the DCL seems to have a closer fit than the other methods. However, the mean of DCL is the largest one. The difference is 2% after 10 000 simulations. We would expect the mean of CLM to be very close to the mean of the True Method, since CLM is unbiased. The Separation Method had an even closer fit. This was somewhat surprising, since the Separation Method is not unbiased.

Are the methods equally likely to over- or underestimate? Despite the fact that the mean for the DCL is larger than for the other methods, it is not clear if the reason is that there are a few large values that drive up the average or if it is biased. It is possible to use a sign test to examine if the methods over- or underestimate equal number of times. Count the number of times each method gives an estimate smaller than the True estimate. Out of the 10 000 simulations, the CLM underestimated 4907 times, the Separation Method 4964 times and DCL 4592 times. An exact binomial test states that the p-values are 6.4%, 47.8% and  $3.5 \cdot 10^{-16}$  respectively. Thus it is clear that the DCL does overestimate the IBNR most of the time.

We could also examine the relative accuracy of the methods. Take the estimate provided by a specific method and divide by the True Method. The 2.5% and 97.5% percentile are then CLM (0.78, 1.28), DCL (0.81, 1.29), SM (0.79, 1.26). It could be noted that the interval for DCL is slightly tighter than CLM, despite having a higher estimate on average. SM had the tightest interval of the three methods.

It is noteworthy that the True IBNR has a significantly smaller variance than the other methods. This is not surprising. The variance in the true value is only the result of variance in the process for generating claims. The other methods will be subjected to this variance in addition to the errors in estimation process.

### **6.3.2 Constant High Inflation, Constant Number of Claims**

If the inflation is high, but constant, there might be concerns that there could be a difference between the methods. Here the inflation is 10% per year. As can be seen in the figure in appendix C, again there is very little difference between the methods.

### **6.3.3 Other Results**

Many other scenarios were tested where inflation, interest rate and the number of claims changed in various ways. Some of those results are presented in Appendix B and C. As it turns out, regardless of the changes, there were few differences between the methods.

## 6.4 Comments about the Methods

One disadvantage with DCL is that it does not always work well for all data sets. If the inflation of the claims is not large enough, two things will cause trouble.

- 1) The estimate for the delay parameter becomes hard to obtain. The delay function should not have any negative numbers. However, it can happen when the inflation is not large enough.
- 2) It fails to calculate the variance of the individual size of claims. The way the variance is calculated in the article by Martinez - Miranda, et. al (2012), it can become negative. This does not influence the estimated IBNR. However, if DCL would be used to for bootstrapping purposes, a negative variance estimate would cause severe problems.

These problems are known and mentioned in the paper by Martinez - Miranda, et. al (2012).

DCL's ability to estimate the variance of the individual claims' size will depend on the number of claims each year and the size of the inflation. If the inflation would only affect the claims on an accident year basis, it would not influence DCL's ability to estimate the variance.

In the paper by Martinez - Miranda, *et al.* (2012). DCL was designed to work on payments, rather than on incurred claims. The decision for using payments rather than incurred data was likely based on the same arguments as in Verrall, *et al.* (2010). The reasons stated in that paper are that only using payments does not involve any human judgment. The estimates and the actual payments often differ. There could be political and business related considerations which might make the data unreliable. Some variance is also avoided, since the estimates are often inaccurate. The final reason stated in that paper is that cash flow modeling can be disrupted as claims estimates appear as paid at the wrong point in time. This becomes troublesome when considering annuities. Using the payments of the annuities rather than the incurred claims often causes the estimated claims,  $\hat{X}$ , to be negative. The estimate of the IBNR also becomes unrealistic. Therefore, it is better to consider the incurred claims rather than the payments in the DCL when modeling annuities.

We expect that CLM will generate a relatively good result on average, since CLM is unbiased. What would be interesting to know, is how the results differed from the True Value on average under certain constraints. The Separation Method is not unbiased. It would be useful to be able to make generalizations about how the Separation Method estimates the claims and in which direction based on the inflation. Is the result dependent on the inflation or does it always over- or underestimate the IBNR? Would a negative inflation make the result different? Generalizations based on simple, known factors like these could be useful.

As it turns out, the choice of method had little effect on the results. The most noticeable difference was in the extreme cases when the methods had a large discrepancy with the true result. The Separation Method was less likely to overestimate the result heavily and DCL was less likely to underestimate heavily. This result was surprising to the author. All sources referred to in chapter 2.4.1 and 2.4.2 called for caution when using CLM under

changing inflation and warned that the Separation Method might be unstable. These results indicate that under the examined circumstances, it is rare that the choice of method has a large impact. This might be due to the assumptions made when simulating the methods. As a test, we also tried an extreme case using a log-normal distribution with parameters mean  $\ln(1)$  and variance  $\ln(1.5)$ . To further distort the data, the claims in the first two development years were ten times larger than the following development years. Finally the number of claims expected to be detected in each development year followed the distribution used in the section 3.3. This result is shown in appendix B, table 34 and appendix C figure 23. From the result, it is clear that under these extreme circumstances, DCL was much worse than the other methods. The Separation Method was better than CLM. Therefore, it seems reasonable to conclude that the similarities in the previous results might be a consequence of the assumptions in section 6.1 being too adjusted.



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### 7.1 Litterature

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## 7.2 Data

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## 7.3 Other Sources

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## 8 Appendix A, results from the methods

	A	B	B'	C	D	True
mean	13025.34	13025.34	13025.34	13025.34	13025.34	13000.75
nu.less.than.true	4987.00	4987.00	4987.00	4987.00	4987.00	0.00
mean.rel	1.00	1.00	1.00	1.00	1.00	1.00

Table 11: Results with 0% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	11661.99	11118.91	11118.91	11118.60	11118.91	11094.26
nu.less.than.true	2761.00	5024.00	5024.00	5028.00	5024.00	0.00
mean.rel	1.05	1.00	1.00	1.00	1.00	1.00

Table 12: Results with 2% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	10444.29	9563.73	9563.73	9564.41	9563.73	9551.98
nu.less.than.true	1539.00	5033.00	5033.00	5031.00	5033.00	0.00
mean.rel	1.09	1.00	1.00	1.00	1.00	1.00

Table 13: Results with 4% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	8387.79	7239.14	7239.14	7239.65	7239.14	7233.74
nu.less.than.true	750.00	5119.00	5119.00	5078.00	5119.00	0.00
mean.rel	1.16	1.00	1.00	1.00	1.00	1.00

Table 14: Results with 8% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	14554.54	15378.26	15378.26	15378.12	15378.26	15376.38
nu.less.than.true	7853.00	5067.00	5067.00	5062.00	5067.00	0.00
mean.rel	0.95	1.00	1.00	1.00	1.00	1.00

Table 15: Results with -2% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	16336.99	18382.86	18382.86	18381.50	18382.86	18369.40
nu.less.than.true	9586.00	5071.00	5071.00	5083.00	5071.00	0.00
mean.rel	0.89	1.00	1.00	1.00	1.00	1.00

Table 16: Results with -4% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	20715.98	27090.22	27090.22	27085.06	27090.22	27082.55
nu.less.than.true	10000.00	5098.00	5098.00	5068.00	5098.00	0.00
mean.rel	0.77	1.00	1.00	1.00	1.00	1.00

Table 17: Results with -8% interest rate and constant expected number of claims.

	A	B	B'	C	D	True
mean	188.79	554.33	615.23	619.46	618.88	616.80
nu.less.than.true	9720.00	6886.00	5456.00	5370.00	5375.00	0.00
mean.rel	0.31	0.91	1.01	1.01	1.01	1.00

Table 18: Results with interest rate increasing from 0% to 9% and constant expected number of claims.

	A	B	B'	C	D	True
mean	267.71	719.85	810.69	819.26	818.75	813.06
nu.less.than.true	9856.00	7054.00	5411.00	5265.00	5283.00	0.00
mean.rel	0.33	0.89	1.01	1.02	1.02	1.00

Table 19: Results with interest rate increasing from -4% to 5% and constant expected number of claims.

	A	B	B'	C	D	True
mean	2027.48	1254.07	1116.79	1111.03	1110.85	1104.88
nu.less.than.true	112.00	3730.00	5239.00	5326.00	5332.00	0.00
mean.rel	1.85	1.15	1.02	1.01	1.01	1.00

Table 20: Results with interest rate decreasing from 10% to 1% and constant expected number of claims.

	A	B	B'	C	D	TRUE
mean	398.41	893.25	879.37	879.04	878.31	874.09
no.less.than.true	10000.00	5091.00	5342.00	5362.00	5364.00	0.00
mean.rel	0.46	1.03	1.02	1.02	1.01	1.00

Table 21: Results with interest rate going from 5% to 0% and back up to 4%, constant number of expected claims.

	A	B	B'	C	D	True
mean	128.71	101.88	110.21	110.60	110.81	107.33
mean.rel	1.20	0.95	1.03	1.03	1.03	1.00
nu.less.than.true	3974.00	5655.00	5119.00	5098.00	5094.00	0.0

Table 22: Results with interest rate going from 0% to 5% and back down to 1%, constant number of expected claims.

	A	B	B'	C	D	True
mean	2548.97	2548.97	2548.97	2548.97	2548.97	2512.76
nu.less.than.true	5104.00	5104.00	5104.00	5104.00	5104.00	0.00
mean.rel	1.02	1.02	1.02	1.02	1.02	1.00

Table 23: Results with 0% interest rate and the number of expected claims increasing by 10% YOY.

	A	B	B'	C	D	True
mean	2170.56	1860.02	1860.02	1861.12	1860.02	1831.64
nu.less.than.true	2717.00	5000.00	5000.00	4988.00	5000.00	0.00
mean.rel	1.19	1.02	1.02	1.02	1.02	1.00

Table 24: Results with 5% interest rate and the number of expected claims increasing by 10% YoY.

	A	B	B'	C	D	TRUE
mean	6926.32	8629.05	8629.05	6225.61	8629.05	8586.34
no.less.than.true	9671.00	5054.00	5054.00	9939.00	5054.00	0.00
mean.rel	0.81	1.01	1.01	0.73	1.01	1.00

Table 25: Results with -5% interest rate and the number of expected claims increasing by 10% YOY.

	A	B	B'	C	D	True
mean	88.43	115.37	115.37	163.74	115.37	110.66
mean.rel	0.88	1.15	1.15	1.64	1.15	1.00
no.less.than.true	7327.00	5005.00	5005.00	2784.00	5005.00	0.00

Table 26: Results with interest rate curves.

	A	B	B'	C	D	True
mean	10544.31	8663.46	9685.48	9743.48	9745.57	9697.82
no.less.than.true	259.00	675.00	532.00	534.00	520.00	0.00
mean.rel	1.10	0.90	1.01	1.02	1.02	1.00

Table 27: Results with interest rate going from 0% to 9% and later claims having a larger size.

	A	B	B'	C	D	True
mean	12.30	16.97	19.11	19.76	19.45	18.52
no.less.than.true	997.00	651.00	507.00	464.00	485.00	0.00
mean.rel	0.67	0.93	1.04	1.08	1.06	1.00

Table 28: Results with interest rate going from -5% to 4% and claims with a longer duration having a larger size.

## 9 Appendix B

	CLM	DCL	SEP	TRUE
mean	14951.65	15104.13	14906.14	14857.83
mean.rel	1.01	1.02	1.00	1.00
no.less.than.TRUE	4987.00	4641.00	5073.00	0.00

Table 29: Results with 10% interest rates and constant number of claims.

	CLM	DCL	SEP	TRUE
mean	13709.09	13856.59	13623.96	13620.64
mean.rel	1.01	1.02	1.00	1.00
no.less.than.TRUE	4950.00	4662.00	5114.00	0.00

Table 30: Inflation 0% for the first 5 years and 5% for the next 5 years.

	CLM	DCL	SEP	TRUE
mean	14296.24	14434.21	14233.26	14175.25
mean.rel	1.01	1.02	1.01	1.00
no.less.than.TRUE	4995.00	4701.00	5060.00	0.00

Table 31: Results with interest rates going from 0% to 9% and constant number of claims.

	CLM	DCL	SEP	TRUE
mean	27922.85	28145.89	27859.92	27741.07
mean.rel	1.01	1.02	1.01	1.00
no.less.than.TRUE	5009.00	4681.00	4978.00	0.00

Table 32: Results with 10% interest rates and number of claims increasing by 10% YoY

	CLM	DCL	SEP	TRUE
mean	13595.87	13733.23	13534.37	13512.11
mean.rel	1.01	1.02	1.00	1.00
no.less.than.TRUE	4979	4715	5109	0

Table 33: Results with interest rates increasing from 0% to 9% claims with a later development year having a larger size.

	CLM	DCL	SEP	TRUE
mean	22696.42	44831.01	19812.52	19575.60
mean.rel	1.32	2.61	1.15	1.00
no.less.than.TRUE	5353	750	5366	0

Table 34: Results under extreme circumstances.



## 10 Appendix C

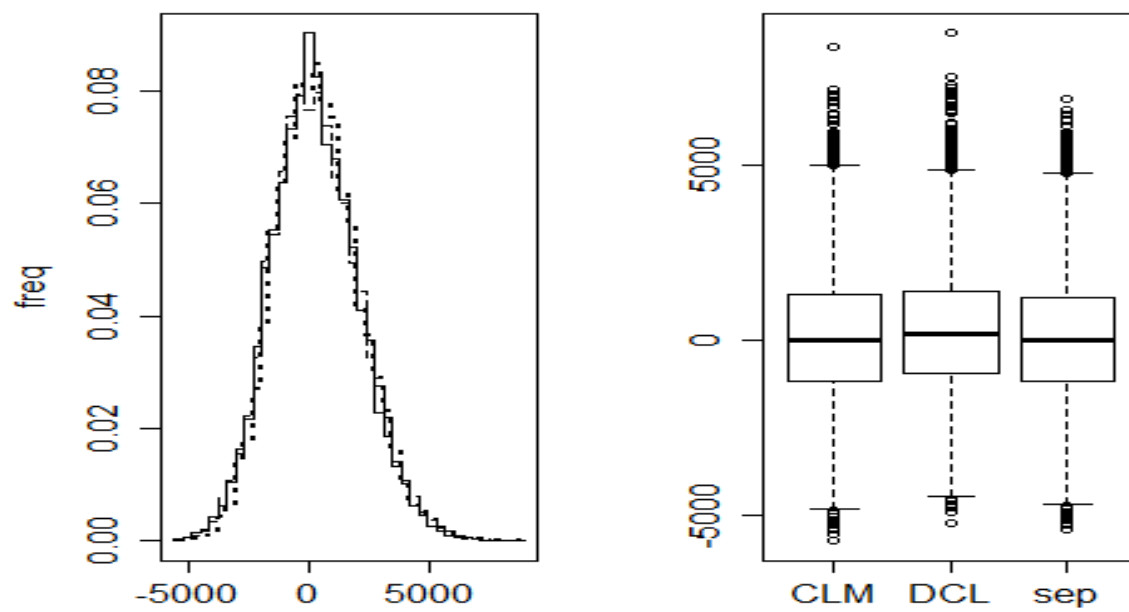


Figure 18: Results with 10% interest rates and constant number of claims.

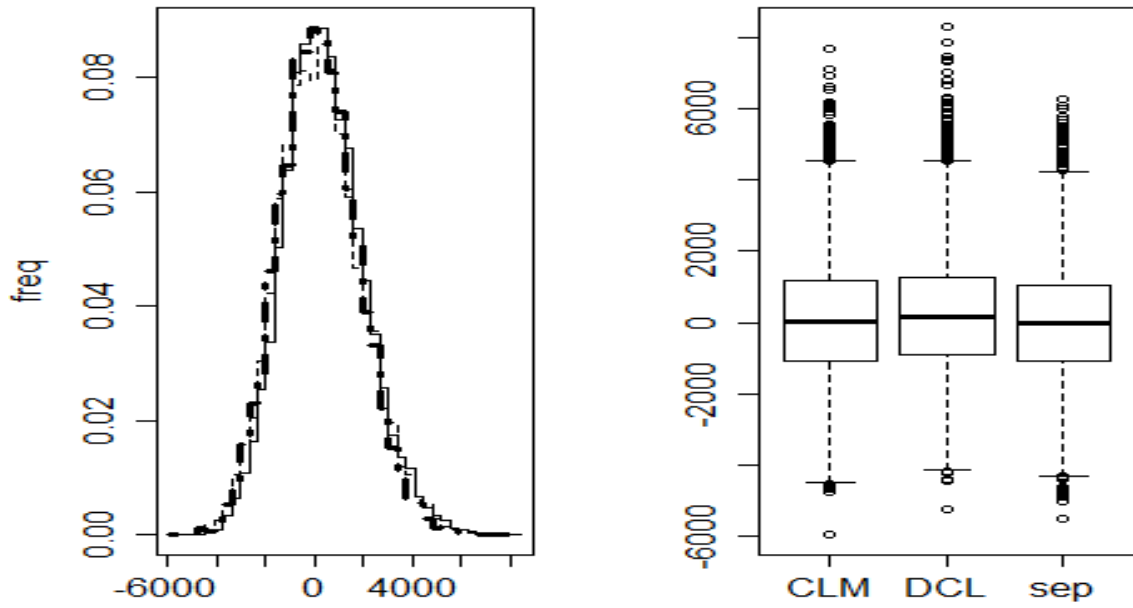


Figure 19: Inflation 0% for the first 5 years and 5% for the next 5 years.

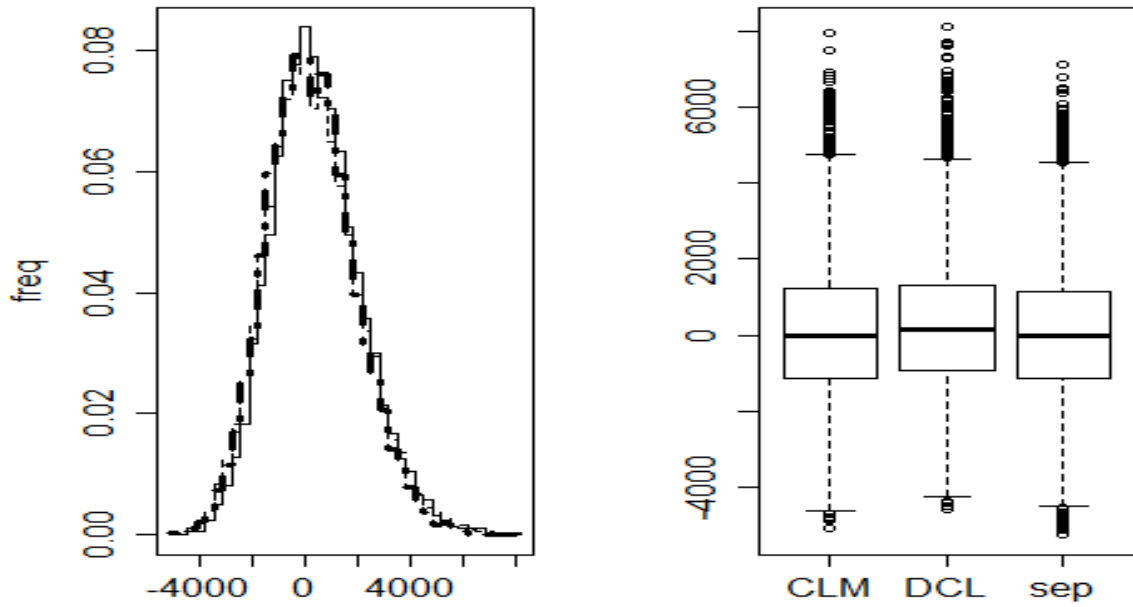


Figure 20: Results with interest rates going from 0% to 9% and constant number of claims.

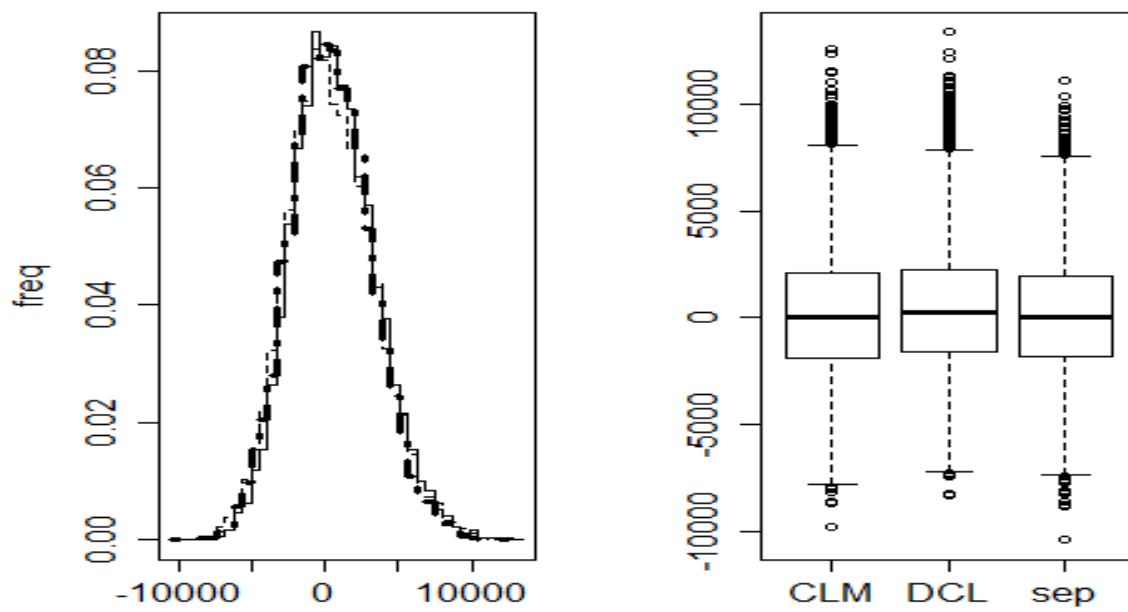


Figure 21: Results with 10% interest rate and number of claims increasing by 10% YoY.

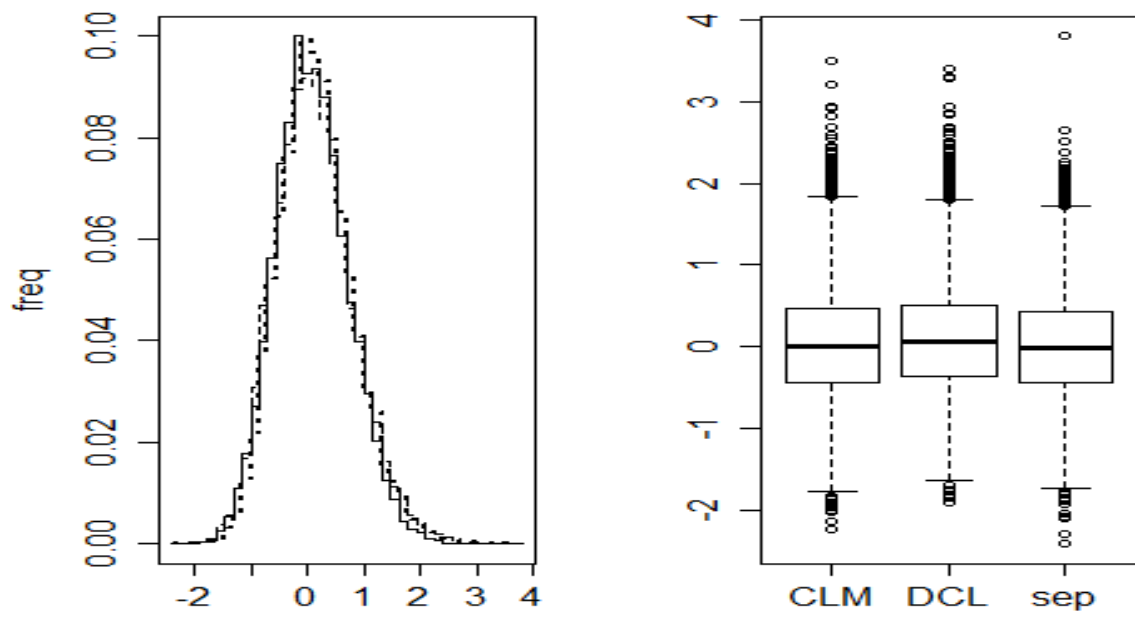


Figure 22: Results with interest rates going from -5% to 4% and constant number of claims. In this case, claims that were detected in the later development years had a larger size.

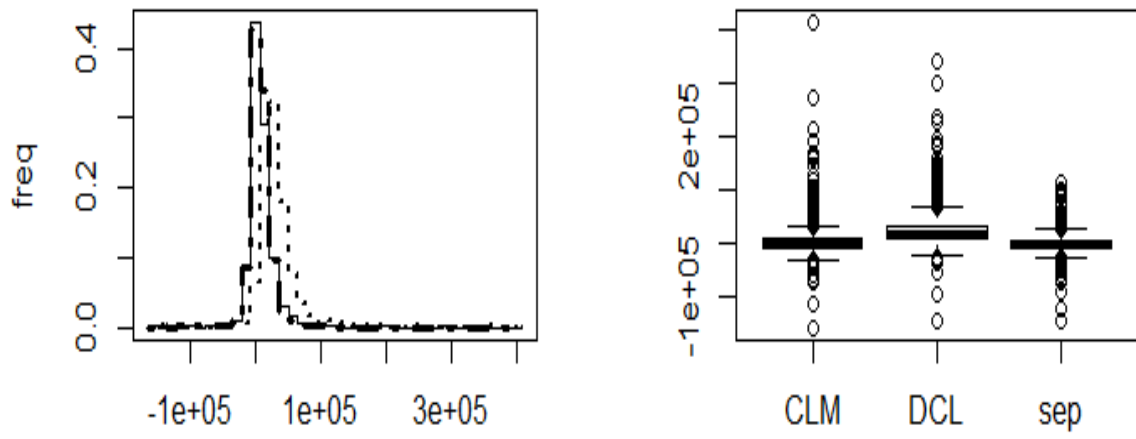


Figure 23: Results under extreme circumstances.